# Non-consolidated Semi-annual Financial Results for Fiscal 2006

Nov. 8, 2005

### For Immediate Release

Company Name	:	Fuji Heavy Industries Ltd.		
Name of Stock Exchange	:	Tokyo Stock Exchange (First Section)		
Code No.	:	7270		
Location of Head Office	:	Tokyo, Japan		
URL	:	http://www.fhi.co.jp/fina/index.html		
Representative	:	Mr. Kyoji Takenaka, President and CEO		
Contact for Inquiries	:	Mr. Shunji Yonekura, General Manager of Administration Department Tel: (03) 3347-2005		
Date of the Board of Directors Meeting Held for Approving the Financial Results: November 8, 2005				

Date of Interim Dividends: December 5, 2005

Provision for Interim Dividends: Provision exists

Number of Shares in Unit Share System: 1,000 shares

# 0. Performance in 1st Half Year Fiscal 2006 (from April 1, 2005 to September 30, 2005)

Note that all amounts have been rounded off to the nearest million yen, unless otherwise specified.

# (0) Results of Operations

			(Unit: Millior	ns of yen, ex	cept for per sha	are figures)
	Net sal	es	Operating	income	Ordinary i	ncome
1 <sup>st</sup> Half of FY 2006	¥475,863	(-2.2%)	¥26,764	(34.1%)	¥22,154	(31.1%)
1 <sup>st</sup> Half of FY 2005	¥486,402	(6.9%)	¥19,961	(37.9%)	¥16,896	(4.1%)
Fiscal 2005	¥949,511		¥35,436		¥31,304	

			Net income per share,		
	Net in	come	basic (Yen)		
1 <sup>st</sup> Half of FY 2006	¥ 13,218	(97.1%)	¥ 16.96		
1 <sup>st</sup> Half of FY 2005	¥ 6,706	(-39.0%)	¥ 8.60		
Fiscal 2005	¥ 2,503		¥ 3.14		

(Unit: Millions of yen, except for per share figures)

Notes: 1. Average number of shares outstanding during the periods : 1st Half of FY 2006 : 779,490,154 shares 1st Half of FY 2005 : 779,086,059 shares Fiscal 2005 : 779,291,864 shares

2. Accounting change

3. Percentage figures in the net sales, operating income, ordinary income and net income columns represent changes from prior semi-annual period.

<sup>:</sup> See "Change of Accounting Policy" section

# (0) Dividends

		(Unit: Yen)				
	Cash dividends per share					
	Semi-annual	Year-end				
1 <sup>st</sup> Half of FY 2006	¥4.50	_				
1 <sup>st</sup> Half of FY 2005	¥4.50	-				
Fiscal 2005	—	¥9.00				

# (0) Financial Position

		(Լ	Jnit: Millions of yen, exce	pt for per share figures)	
		Shareholders'	Shareholders' equity to	Shareholders' equity	
	Total assets	equity	total assets	per share (Yen)	
1 <sup>st</sup> Half of FY 2006	¥955,054	¥514,780	53.9%	¥660.43	
1 <sup>st</sup> Half of FY 2005	¥960,405	¥510,488	53.2%	¥654.83	
Fiscal 2005	¥938,003	¥507,091	54.1%	¥650.46	
Notes:1. Number of shares outstanding at end of the periods: 1st Half of FY 2006 1st Half of FY 2005 Fiscal 2005: 779,467,307 sh : 779,562,381 sh : 779,503,962 sh					
2. Number of of the period	treasury stock a ods		f of FY 2005 : 3,303,	566 shares 492 shares 911 shares	

# 0. Projections for Fiscal 2006 (from April 1, 2005 to March 31, 2006)

			(Unit: Millio	ns of yen, except fo	r per share figures)	
	Net sales Ordinary inco		Net income	Fiscal 2006 cash dividends per share		
				Year-end		
Full year	¥960,000	¥34,000	¥9,000	¥4.50	¥9.00	

Reference: Projected net income per share (full year): ¥11.55 (Calculated based on the number of shares issued as of September 30, 2005.)

The above projections are made based on available information and assumptions as of Nov. 8, 2005, and are subject to the uncertainties of future operations. Therefore, actual results could differ materially from those anticipated. The assumptions used for the above projections are stated on *Consolidated Financial Results for Fiscal 2006* on page 9.

# Non-consolidated Balance Sheets

		· · · · · · · · · · · · · · · · · · ·	(Ur	nit: Millions of yen
	1 <sup>st</sup> Half Year			1 <sup>st</sup> Half Year
	Fiscal 2006	<b>_</b> ;	Changes	Fiscal 2005
	(as of September 30,	Fiscal 2005	Increase/	(as of September 30,
	2005)	(as of March 31, 2005)	(Decrease)	2004)
ASSETS				
Current assets	405,739	380,755	24,984	425,292
Cash and time deposits	60,023	17,193	42,830	13,273
Notes receivable, trade	1,949	2,048	(99)	1,844
Accounts receivable, trade	106,567	122,119	(15,552)	106,038
Marketable securities	26,825	54,556	(27,731)	110,224
Finished products	28,509	27,585	924	37,231
Raw materials	7,765	6,668	1,097	5,456
Work in process	55,190	49,783	5,407	50,977
Supplies	1,269	1,294	(25)	1,280
Advances paid	28,692	23,335	5,357 <sup>´</sup>	19,040
Prepaid expenses	2,683	1,812	871	3,627
Deferred tax assets	19,940	17,254	2,686	16,176
Accounts receivable, other	15,462	20,891	(5,429)	18,687
Short-term loans	49,141	34,977	14,164	40,037
Other	1,766	1,282	484	1,431
Allowance for doubtful accounts	(42)	(42)	-	(35)
Fixed assets	549,315	557,248	(7,933)	535,112
Property, plant and equipment,			(1,000)	
net	233,083	237,626	(4,543)	238,448
Buildings	51,382	51,644	(262)	50,776
Structures	6,671	6,778	(107)	6,666
Machinery and equipment	76,482	81,811	(5,329)	83,198
Aircrafts	15	71	(56)	89
Vehicles	1,283	1,325	(42)	1,394
Tools	9,438	10,010	(572)	9,897
Land	82,102	82,209	(107)	81,991
Construction in progress	5,710	3,778	1,932	4,434
Intangible assets	21,100	22,797	(1,697)	20,413
Industrial rights	102	110	(8)	10
Software	15,471	17,567	(2,096)	11,871
Other	5,527	5,120	407	8,530
Investments and other assets	295,132	296,825	(1,693)	276,251
Investment securities	43,434	53,401	(9,967)	46,097
Investments in subsidiaries and affiliated companies	147,538	146,728	810	139,168
Investment securities, other than stock	27	27	0	34
Investments in subsidiaries and				
affiliated companies, other than stock	453	453	-	453
Long-term loans	67,149	66,478	671	61,596
Long-term prepaid expenses	2,724	2,825	(101)	2,951
Deferred tax assets	32,086	29,073	3,013	29,621
Other	7,668	8,089	(421)	7,651
Allowance for devaluation of investments	(316)	(4,597)	4,281	(5,680)
Allowance for doubtful accounts	(5,631)	(5,652)	21	(5,643)
Total assets	955,054	938,003	17,051	960,405

equity	955,054	938,003	17,051	960,405
Total shareholders' equity Total liabilities and shareholders'	514,780	507,091	7,689	510,488
Less treasury stock, at cost	(2,222)	(2,205)	(17)	(2,179)
securities	, •		(-,)	
Net unrealized holding gains on	14,313	16,262	(1,949)	11,917
Unappropriated retained earnings	94,900	85,245	9,655	92,961
General reserve	85,335	85,335	-	85,335
Advanced depreciation reserve	687	687	-	687
Legal reserve	7,901	7,901	-	7,901
Retained earnings	188,823	179,168	9,655	186,884
Capital reserve	160,071	160,071	-	160,070
Capital surplus	<b>160,071</b>	<b>160,071</b>	-	<b>160,070</b>
Common stock	153,795	153,795	-	153,795
Shareholders' equity	,			
Total liabilities	440,274	430,912	9,362	449,916
retirement benefits Other	0	1/9	(38)	0
Accrued directors' severance and	141	179	(38)	145
Accrued pension and severance liability	39,991	37,781	2,210	42,405
Long-term deposits received	1,456	1,466	(10)	1,420
Long-term accounts payable, other	2,073	515	1,558	780
Long-term debts	13,554	10,565	2,989	4,779
Bonds	80,000	100,000	(20,000)	100,000
Long-term liabilities	137,215	150,507	(13,292)	149,532
Other	5,937	3,001	2,936	1,679
Notes payable for acquisition of fixed assets	2,019	718	1,301	580
Accrued warranty claims	7,631	8,140	(509)	8,713
Accrued bonus	9,869	9,798	71	11,285
Income in advance	174	165	9	170
Deposits received	1,147	1,202	(55)	803
Advances received	12,334	4,758	7,576	6,912
Accrued income taxes	9,804	-	9,804	3,154
Accrued expenses	36,291	34,204	2,087	31,700
Accounts payable, other	8,122	17,551	(9,429)	10,650
Current portion of long-term debts Current portion of bonds	3,714 20,000	3,715 10,000	(1) 10,000	7,016 10,000
Short-term borrowings	7,500	16,040	(8,540)	25,040
Accounts payable, trade	174,692	167,674	7,018	179,237
Notes payable, trade	3,825	3,439	386	3,441
Current liabilities	303,059	280,405	22,654	300,384
EQUITY				
LIABILITIES AND SHAREHOLDERS'	,		\$£	
	2005)	(as of March 31, 2005)	(Decrease)	2004)
	(as of September 30,	Fiscal 2005	Increase/	(as of September 30,
	1 <sup>st</sup> Half Year Fiscal 2006		Changes	1 <sup>st</sup> Half Year Fiscal 2005

# **Non-consolidated Statements of Income**

(Unit: Millions of yen)

<b></b>	ot		at		((	Jnit: Millions	or yen)
	1 <sup>st</sup> Half `		1 <sup>st</sup> Half `		Oh est tra		
	Fiscal 2		Fiscal 2		Changes		005
	(ended Septer		(ended Septer		Increase/ (Decrease)	Fiscal 2	
	2005)	Ratio of	2004)	Ratio of	(Deciease)	(ended March	Ratio of
	Amount	Total (%)	Amount	Total (%)	Amount	Amount	Total (%)
Net sales	475,863	100.0	486,402	100.0	(10,539)	949,511	100.0
Cost of sales	379,022	79.6	388,832	79.9	(9,810)	761,093	80.2
Gross profit	96,841	20.4	97,569	20.1	(728)	188,418	19.8
Selling, general and administrative	00,011		01,000		()	,	
expenses	70,077	14.8	77,607	16.0	(7,530)	152,982	16.1
Operating income	26,764	5.6	19,961	4.1	6,803	35,436	3.7
Non-operating income	3,960	0.9	4,134	0.8	(174)	7,740	0.8
Interest and dividend income	1,497	1 1	1,264	-	233	2,270	
Other	2,463		2,869		(406)	5,470	
Non-operating expenses	8,570	1.8	7,199	1.4	1,371	11,872	1.2
Interest expenses	761	ן ר	809		(48)	1,610	]
Loss on revaluation of derivatives	3,244		1,782		1,462	3,132	
Other	4,565		4,607		(42)	7,130	
Ordinary income	22,154	4.7	16,896	3.5	5,258	31,304	3.3
Extraordinary gains	5,678	1.2	239	0.0	5,439	957	0.1
Gain on sale of fixed assets	44		7		37	485	
Gain on sale of investment securities	5,231		220		5,011	220	
Reversal of allowance for doubtful	8		12		(4)	2	
accounts	0		12		(-)	<u> </u>	
Reversal of allowance for devaluation	395		_			250	
of investments					395		
Extraordinary losses	9,045	2.0	6,467	1.3	2,578	29,540	3.1
Loss on sale and disposal of fixed	- 10						
assets	710		1,065		(355)	2,248	
Loss on sale of investment securities	-		_		-	4	
Loss on devaluation of securities	2,372 321		1		2,371 321	10,425	
Impairment loss of fixed assets Allowance for devaluation of			-			_	
investments	29		5,400		(5,371)	4,567	
Loss on termination of a joint							
development project	5,613		-		5,613	-	
Loss on devaluation of inventories	_		_		_	8,122	
Loss on compensation to suppliers	_		_		_	4,174	
Income before income taxes	18,787	3.9	10,668	2.2	8,119	2,721	0.3
Income taxes-current	9,942	2.0	3,319	0.7	6,623	3,062	0.3
Income taxes-deferred	(4,373)	(0.9)	(641)	0.1	(5,014)	(2,844)	(0.3)
Net income	13,218	2.8	6,706	1.4	6,512	2,503	0.3
Unappropriated retained earnings brought forward	81,683		86,365		(4,682)	86,365	
Loss on disposal of treasury stock	1		110		(109)	115	
Interim dividends	_		_		(	3,508	
Unappropriated retained earnings						0,000	
at end of the period	94,900		92,961		1,939	85,245	

# **Summary of Significant Accounting Policies**

# 1. Method and Basis for Valuation of Marketable Securities and Investment Securities

- (1) Held-to-maturity debt securities: The amortized interest cost method (the straight-line method)
- (2) Investments in subsidiaries and affiliated companies: Stated at cost determined by the movingaverage method.
- (3) Other securities:
  - 1. Securities for which fair market value is available: Stated at fair value as of the balance sheet date with unrealized holding gains and losses included as a component of shareholders' equity until realized. Realized gains and losses on sale of securities are computed using the moving-average method.
  - 2. Securities for which fair market value is not available: Stated at cost determined by the moving-average method, after devaluation for any permanent impairment.

# 2. Method and Basis for Valuation of Derivative Instruments

Derivative financial instruments are stated at fair values.

# 3. Method and Basis for Valuation of Inventories

- (1) Finished products: Stated at cost determined by the moving-average method (the first-in, firstout method is used for certain items).
- (2) Raw materials, work in process and supplies: Stated at cost determined by the first-in, first-out method (the moving-average method is used for certain items).

# 4. Depreciation/Amortization Method of Fixed Assets

# (1) Property, plant and equipment:

Depreciation of the property, plant and equipment is computed by the declining-balance method, except for the buildings (excluding building improvements) acquired on or after April 1, 1998, for which the straight-line method is applied.

Estimated useful lives for depreciable assets are as follows:

Building and structures:	7-50 years
Machinery, equipment and vehicles:	4-11 years

#### (2) Intangible assets:

Intangible assets are amortized by the straight-line method. Computer software used internally by the Company is amortized by the straight-line method over the relevant economic useful lives (3 or 5 years).

#### 5. Basis for Significant Accruals and Reserves

# (1) Allowance for doubtful accounts:

Allowance for doubtful accounts is provided based on the amount calculated as the actual ratio of bad debt for ordinary receivables, and the amount required for uncollectible accounts for specific doubtful receivables.

#### (2) Allowance for devaluation of investments:

Allowance for devaluation of investments is provided for losses from decrease in the value of investment securities for which fair value is not available and investments in subsidiaries and affiliated companies based on the evaluation of the investees' financial conditions, such as net assets and the probability of recovering the value.

#### (3) Accrued bonus:

Accrued bonus is recorded based on the estimated future payments pro-rated for employee services received during the current semi-annual period.

#### (4) Accrued warranty claims:

The Company provides for accrued warranty claims on products sold based on its past experiences of warranty services and estimated future warranty costs.

#### (5) Accrued pension and severance liability:

Accrued pension and severance liability for employees is provided based on the estimated amounts of projected pension and severance obligation and fair value of plan assets at end of the current semi-annual period. Prior service cost is being amortized as incurred by the straight-line method over the periods (18 years) which are shorter than the average remaining service periods of the eligible employees. Actuarial gains and losses have been amortized from the following fiscal year by the straight-line method over the periods (18 years), which are shorter than the average remaining service periods of the eligible employees.

#### (6) Accrued directors' severance and retirement benefits:

Directors and statutory auditors of the Company are entitled to receive lump-sum payments at the time of severance or retirement, subject to the approval of the shareholders. The liabilities for such benefits are determined based on the Company's internal rules.

#### 6. Revenue recognition

Revenues of the Aerospace Division's production contracts with the production term exceeding one year and the amount each contract exceeding ¥ 5,000 million are recognized by the percentage-of-completion method.

#### 7. Basis for translation of foreign currency accounts

Monetary assets and liabilities denominated in foreign currencies are translated into Japanese yen at the exchange rates prevailing at each semi-annual balance sheet date with the resulting gain or loss included in the accompanying statements of income.

# 8. Accounting for Leases

Finance leases which do not transfer ownership of the leased assets to lessees are accounted for as operating leases.

# 9. Accounting for hedging activities

1. Method of hedge accounting:

Principally, the deferred hedge accounting method is applied.

For interest rate swap contracts used as hedges and which meet certain hedging criteria, the net amount to be paid or received under the interest rate swap contract is added to or deducted from the interest on the assets or liabilities for which the swap contract is executed.

2. Derivative financial instruments qualifying as a hedge, along with the related transactions, assets and liabilities, are as follows:

Financial instrument	Transactions, assets and liabilities
Interest swaps	Borrowings

3. Hedge policy:

The risk exposures to movements in interest rates are hedged according to the Company's and consolidated subsidiaries' risk management policy.

4. Method for evaluating hedge effectiveness:

Evaluation of hedge effectiveness is not considered necessary as the terms and notional amounts of these hedge instruments are the same as those of the related transactions, assets and liabilities, and therefore they are assumed to be highly effective in offsetting movements in interest rates at their inception as well as during their term.

# **10.** Other matters concerned with basis for presentation of the Financial Statements

- (1) Consumption taxes are excluded from the related transaction amounts and are accounted for separately.
- (2) All amounts for this semi-annual period and the fiscal year 2005 have been rounded off to the nearest million yen, whereas all amounts for prior semi-annual period have been rounded down to the nearest million yen, unless otherwise specified.

# Change of Accounting Policy

# (Accounting Standard for Impairment of Fixed Assets)

Effective this semi-annual period, the Company adopted the new accounting standard for impairment of fixed assets ("Opinion Concerning Establishment of Accounting Standard for Impairment of Fixed Assets" issued by the Business Accounting Deliberation Council on August 9, 2002) and the implementation guidance for the accounting standard for impairment of fixed assets (the Financial Accounting Standard Implementation Guidance No. 6 issued by the Accounting Standards Board of Japan on October 31, 2003).

As a result of this adoption, "Income before income taxes" was decreased by ¥ 321 million.

An accumulated impairment loss is recorded as direct deduction in the book value of respective assets.

# Notes to Non-consolidated Semi-annual Financial Statements

# (Balance Sheet)

- 1. Accumulated depreciation for property, plant and equipment is ¥ 452,193 million.
- 2. Pledged assets and secured liabilities
  - Pledged assets are as follows:

	(Unit: Millions of yen)
Buildings and structures	¥ 16,081 [16,081]
Machinery and equipment	20,212 [20,212]
Land	1,195 [1,195]
Total	¥ 37,488 [37,488]

Secured liabilities are as follows:

	(Unit: Millions of yen)
Current portion of long-term debts	¥ 3,700 [3,700]
Long-term debts	¥ 7,010 [7,010]
Total	¥ 10,710 [10,710]

The above amounts in parentheses represent a mortgage of the factory foundation and the related liabilities.

3. Balance with affiliated companies is as follows:

	(Unit: M	lillions of y	/en)
Notes and accounts receivable, trade	¥	60,749	
Short-term loans	¥	49,142	
Long-term loans	¥	63,592	
Other assets – total	¥	9,720	
Notes and accounts payable, trade	¥	21,996	
Accrued expenses	¥	9,066	
Other liabilities - total	¥	769	

4. Contingent liabilities

The Company's guarantees for the indebtedness from financial institutes are as follows:

	(Unit: Millions of yen)
Subaru Finance Co., Ltd.	¥126,150
Subaru of Indiana Automotive, Inc.	34,699
Yusoki Kogyo K.K.	6,002
Employees	24,312
Subaru Kosan Co., Ltd. and 5 other entities	3,820
Sub-total	¥194,983
addition the Company's guarantees for the inde	btoduces of the offiliated compa

In addition, the Company's guarantees for the indebtedness of the affiliated companies are ¥30 million.

5. The unexecuted balances of commitments for borrowings are as follows:

	(Unit: Millions of yen)
Total commitments	¥ 42,000
Less amounts currently executed	-
Unexecuted balance	¥ 42,000

### (Statement of Income)

- 1. Research and development cost included in general and administrative expenses: ¥21,513 million
- 2. Depreciation/Amortization expense:

	(Unit: Millions of yen)
Property, plant and equipment	¥ 12,159
Intangible assets	¥ 2,886

3. Loss on Termination of a Joint Development Project:

As a consequence of the termination of the Strategic Alliance with General Motors Corporation ("GM"), the Company and GM have agreed to terminate a joint development project of cross over vehicles with SAAB Automobile AB, and the Company has recorded a loss on significant development costs related to the joint development project.

# (Marketable Securities)

Investments in subsidiaries and affiliated companies with fair market value (1<sup>st</sup> half of fiscal 2006)

(Unit: Millions of yen)

		Fair market	
	Book value	value	Difference
Investment in subsidiaries	1,759	5,415	3,656
Total	1,759	5,415	3,656

# (Leases)

- 1. Finance leases without transfer of ownership
  - (1) Acquisition cost, accumulated depreciation/amortization and net book value of leased assets:

			(Unit: Millions of yen)
		Accumulated	Net book value
		depreciation	at end of the
	Acquisition cost	/amortization	period
Vehicles	14	4	10
Tools	3,212	1,952	1,260
Software	13	7	6
Total	3,239	1,963	1,276

(2) The future minimum lease payments:

(	Unit: Millions of yen)		
Due within one year	¥	693	
Due after one year		684	
Total	¥	1,377	

(3) Rents paid, depreciation/amortization expense and interest expense portion:

	(Unit: Millions of yen)		
Rents paid	¥	472	
Depreciation/amortization expense	¥	439	
Interest expense portion	¥	27	

(4) Method of depreciation/amortization:

The straight-line method over the lease term with no residual value

(5) Method of computing interest:

Interest has been computed as the difference between the total lease payments and the value of leased assets and has been allocated to each period using the effective interest method.

2. Operating leases

The future minimum rent payments:

· · · · · · · · · · · · · · · · · · ·	(Unit: Millions of yen)		
Due within one year	¥	27	
Due after one year		4	
Total	¥	31	

# Subsequent event

#### (Termination of the Strategic Alliance Agreement)

The Company and GM have agreed to terminate the Strategic Alliance Agreement on October 5, 2005, and GM disposed of all shares in the Company.

As a consequence of this termination, the Company and GM plan to evaluate each of ongoing joint development projects for disposition.

The Company and GM have agreed to terminate a joint development project of cross over vehicles with SAAB Automobile AB, and the Company has recorded an extraordinary loss of ¥ 5,613 million incurred on the joint development costs in this semi-annual period.

#### (Acquisition of Treasury Shares)

The Company acquired the following treasury shares pursuant to a resolution by the board of directors on October 5, 2005, in accordance with the article 211-3 of the Japanese Commercial Code.

 Purpose of Acquisition: To enable the Company to carry out capital strategy actively upon "4309642 Canada" Inc.'s, one of the Company's major shareholders, disposal of all shares in FHI.
Quantity of shares acquired: Acquisition cost: 4. Date of Acquisition: To enable the Company to carry out capital strategy actively upon "4309642 Canada" Inc.'s, one of the Company's major shareholders, disposal of all shares in FHI.
Cuantity of shares acquired: 3. Acquisition cost: 4. Date of Acquisition: Cotober 7 and 11, 2005



# <Reference for the First Half of FY2006(Apr. 2005 to Sep. 2005) Non-Consolidated Financial Results>

(Nov. 8, 2005) Fuji Heavy Industries Ltd.

(in 100 millions of yor)						FODECAST		FORFOART	
(in 100 millions of yen)	RESULTS	RESULTS			RESULTS	FORECAST		FORECAST	
(in thousands of units)	1st HALF of FY2005	1st HALF of FY2006			FY2005	FY2006		FY2006	
			<b>.</b>				<b>.</b> (	(May 2005)	
		Apr. 2005 to Sep. 20			Apr. 2004 to Mar. 2005	Apr. 2005 to Mar. 200		Apr. 2005 to Mar. 2006	
Net Sales	4,864	4,759	. ,		9,495		1.1 %		9,440
Domestic	2,183		(1.3)		4,524		(2.7) %		4,610
Overseas	2,681	2,604	(2.9)	%	4,971	· · · · · · · · · · · · · · · · · · ·	4.6 %		4,830
Margin Percentage	4.1%	5.6%		<u>.</u> .	3.7%	4.5%		3.2%	
Operating Income	200	268	34.1	%	354		21.3 %		300
Margin Percentage	3.5%	4.7%		<u>.</u> .	3.3%	3.5%		3.1%	
Ordinary Income	169	222	31.1	%	313		8.6 %		290
Margin Percentage	1.4%	2.8%			0.3%	0.9%		1.1%	
Net Income	67	132	97.1	%	25		259.6 %		100
Factors of Change	/	Gain factors			/	Gain factors		Gain factors	
in Operating Income	/	Decrease in R&D expe	nses	62		Decrease of expenses		Reduction in cost	93
		Decrease of expenses				and others	92	Decrease of expenses	5
		and others		51		Reduction in cost	88	and others	81
		Reduction in cost		51		Decrease in R&D expe	nses 42		
						Foreign exchange	5		
		Loss factors				Loss factors		Loss factors	
		Decrease in sales mix		91		Decrease in sales mix	151	Decrease in sales mix	119
		Foreign exchange		5				Foreign exchange	88
								Increase in R&D exper	nses 21
	/				/				
Foreign Exchange Rate									
YEN/US\$	110			109	108		108		105
Capital Investment	108			85	256		280		320
Depreciation and Amortization	132			122	276		250		260
R&D Expenses	277			215	528		486		549
Interest bearing debt	1,468		-	1,248	1,403		1,400		1,400
Performance of operation		Net Sales to decrease				Net Sales to increase			
		Operation Income to in	crease			Operation Income to inc	crease		
						Best Net Sales			
Domestic Production Volume	253	230	(8.9)	%	481	459	(4.5) %		462
Domestic Sales	133	123	(7.8)	%	273	245	(10.3) %		263
Small Cars	52	54	4.0	%	108	107	(0.6) %		110
Minicars	82	69	(15.3)	%	165	137	(16.6) %		153
Export	114	106	(7.4)	%	213	214	0.6 %		197
North America	60	47	(20.9)	%	102	97	(4.6) %		93
Europe	27	27	(0.1)	%	54	56	3.0 %		51
Other	27	31	15.2	%	57	61	7.6 %		54
Knock Down Parts	58	63	8.2	%	115	125	8.7 %		138