



Presentation of Interim Business Results for the term ending March 2008



Fuji Heavy Industries Ltd.
October 31, 2007

<http://www.fhi.co.jp/english/ir>



A Summary of Business Results

<http://www.fhi.co.jp/english/ir>



1st Half: Consolidated Automobile Sales

(Thousand Units)

	Actual Results 1 st Half FYE March 2007	Actual Results 1 st Half FYE March 2008	Changes
Passenger Car	39.5	35.0	-4.5
Minicar	72.4	64.2	-8.2
Domestic Total	111.9	99.2	-12.7
U.S.	81.2	81.8	+0.6
Canada	8.0	8.1	+0.1
Europe	32.3	38.4	+6.0
Australia	19.6	19.7	+0.1
Others	15.6	24.2	+8.6
Overseas Total	156.8	172.2	+15.4
Grand Total	268.7	271.4	+2.7

(U.S. and Canada figures are on the calendar year basis from Jan to Jun.)

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2



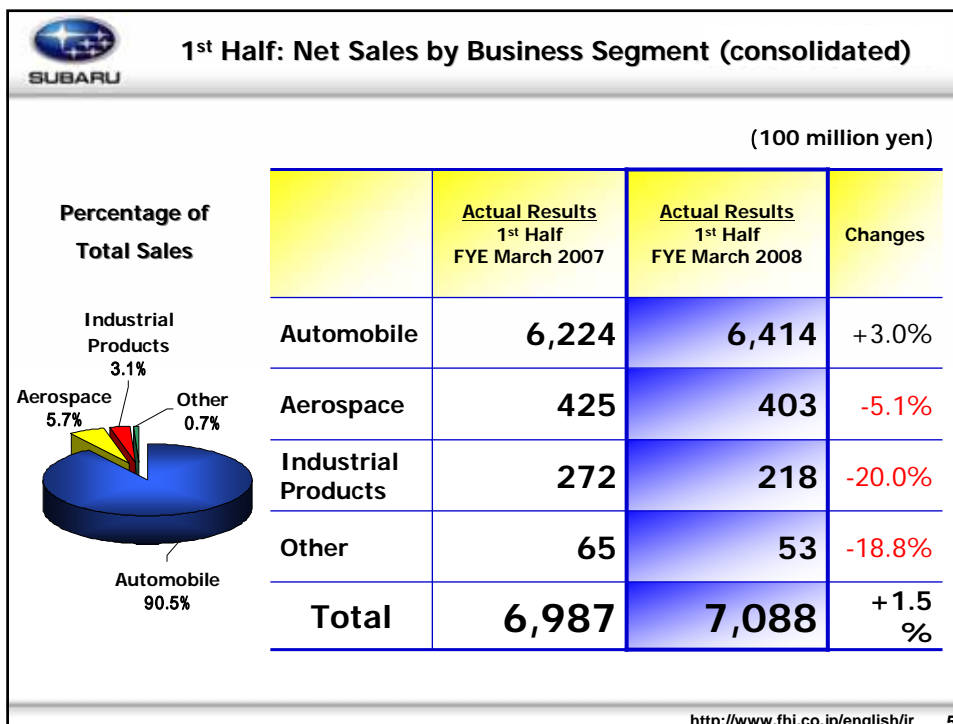
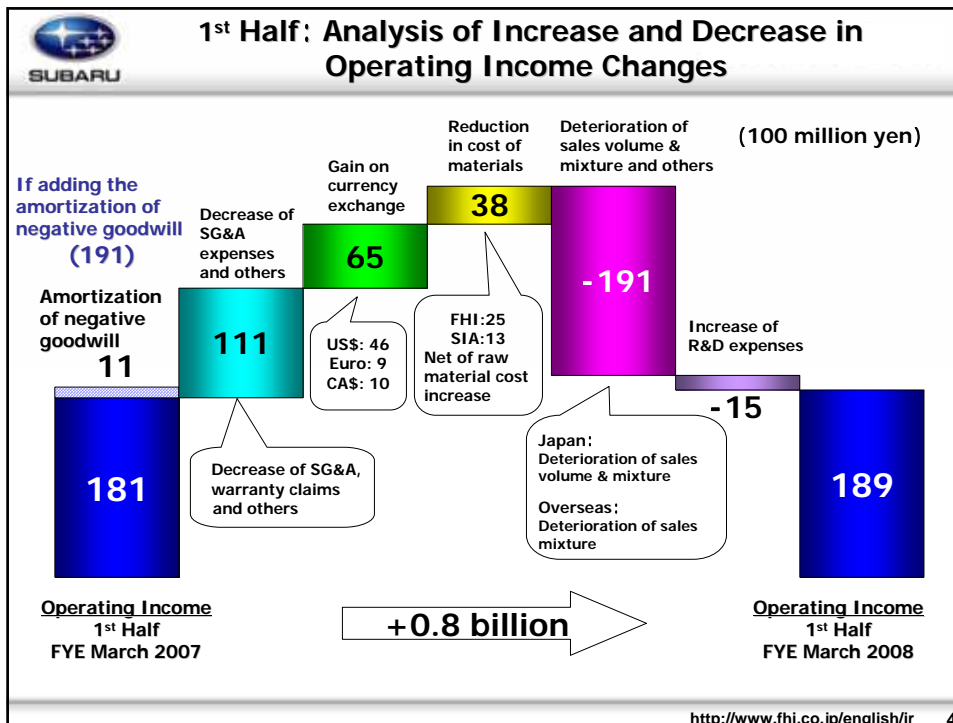
1st Half: Consolidated Statements of Income

(100 million yen)

	Actual Results 1 st Half FYE March 2007	Actual Results 1 st Half FYE March 2008	Changes
Net Sales	6,987	7,088	+101
Domestic	2,864	2,457	-406
Overseas	4,123	4,631	+508
Operating Income	181	189	+8
Ordinary Income	139	142	+3
Net Income	116	78	-38
FHI Exchange Rate	¥115/\$	¥120/\$	+¥5/\$

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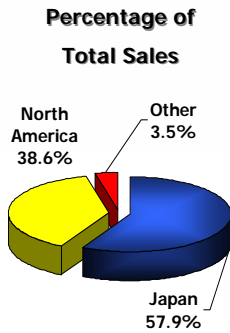
3





1st Half: Net Sales by Geographic Area (consolidated)

(100 million yen)



	Actual Results 1 st Half FYE March 2007	Actual Results 1 st Half FYE March 2008	Changes
Japan	4,351	4,102	-5.7%
North America	2,542	2,739	+7.7%
Other	93	247	+165.8%
Total	6,987	7,088	+1.5%

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Operating Results of Subsidiaries in U.S.

(million US\$)

SOA (Jan to Jun)	Actual Results 1 st Half of CY2006	Actual Results 1 st Half of CY2007	Changes
Net Sales	\$1,941	\$1,934	-7
Operating Income/Loss	-118	-38	+80
Net Income/Loss	-76	-22	+55
Retail Sales (Thousand units)	95.6	89.4	-6.2
SIA (Jan to Jun)	Actual Results 1 st Half of CY2006	Actual Results 1 st Half of CY2007	Changes
Net Sales	\$1,004	\$1,294	+290
Operating Income/Loss	29	23	-6
Net Income/Loss	13	13	0
Production (Thousand units)	57.3	52.7	-4.6

(U.S. subsidiaries were consolidated on calendar year basis.)

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Analysis of Non-Operating Income and Expense

	Actual Results 1 st Half FYE March 2007	Actual Results 1 st Half FYE March 2008	Changes	(100 million yen)
Non-Operating Income	59	55	-4	
Amortization of negative goodwill	11	-	-11	
Gain on revaluation of derivatives	-	7	+7	
Other	22	22	0	FY2007: Gain on revaluation of derivatives +1
Non-Operating Expense	101	102	+1	
Exchange loss	-	53	+53	
Loss on revaluation of derivatives	2	0	-2	
Other	79	28	-52	FY2007: Exchange loss 47
Net	-42	-47	-5	
FOREX effects				
Net of gain and loss on revaluation of Derivatives	-1	7	+8	
Net of FOREX gain and loss	-47	-53	-6	
Total	-48	-46	+2	

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Analysis of Extraordinary Gains and Losses

	Actual Results 1 st Half FYE March 2007	Actual Results 1 st Half FYE March 2008	Changes	(100 million yen)
Extraordinary Gains	76	44	-32	
Gain on sale of property, plant and equipment	61	10	-50	
Gain on sale of investment securities	0	14	+14	
Prior period adjustment	15	16	+1	
Extraordinary Losses	42	28	-14	
Loss on sale and disposal of property, plant and equipment	29	12	-17	
Impairment loss on property, plant and equipment	1	16	+15	
Loss on liquidation of affiliated companies	9	-	-9	

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Consolidated Balance Sheets

(100 million yen)

	As of March 31, 2007	As of September 30, 2007	Changes
Total Assets	13,160	13,184	+24
Current Assets	5,947	5,940	-7
Fixed Assets	7,214	7,244	+30
Leased Assets	599	640	+41
Interest Bearing Debt	3,439	3,168	-271
Net Assets	4,957	5,059	+102
Less treasury stock, at cost	-405	-405	-0
Shareholders' Equity to Total Assets	37.5%	38.3%	+0.8%
D/E ratio	0.70	0.63	-0.07

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Consolidated Statement of Cash Flows

(100 million yen)

	Actual Results 1 st Half FYE March 2007	Actual Results 1 st Half FYE March 2008	Changes	Actual Results FYE March 2007
Cash Flows from Operating Activities	1	620	+619	656
Cash Flows from Investing Activities	-263	-263	-0	-434
Free Cash Flows	-262	357	+619	222
Cash Flows from Financing Activities	-87	-320	-234	-362
Total	-349	37	+386	-140
Effect of exchange rate changes on Cash and Cash Equivalents, etc	-11	33*	+44	7
Net Increase (Decrease) in Cash and Cash Equivalents	-361	69	+430	-133
Cash and Cash Equivalents at the end of the period	763	1,060	+297	991

* Including net increase related to the change of scope of consolidation.

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<Appendix> 2nd Quarter: Consolidated Automobile Sales

(Thousand Units)

	Actual Results 2Q FYE March 2007	Actual Results 2Q FYE March 2008	Changes
Passenger Car	23.5	20.6	-2.9
Minicar	43.3	34.5	-8.8
Domestic Total	66.7	55.0	-11.7
U.S.	38.5	46.3	+7.9
Canada	4.1	3.2	-0.8
Europe	16.8	23.2	+6.4
Australia	9.1	11.1	+2.0
Others	9.5	12.9	+3.4
Overseas Total	77.9	96.7	+18.8
Grand Total	144.7	151.7	+7.1

(U.S. and Canada figures are on the calendar year basis from April to June.)

<http://www.fhi.co.jp/english/ir> 12

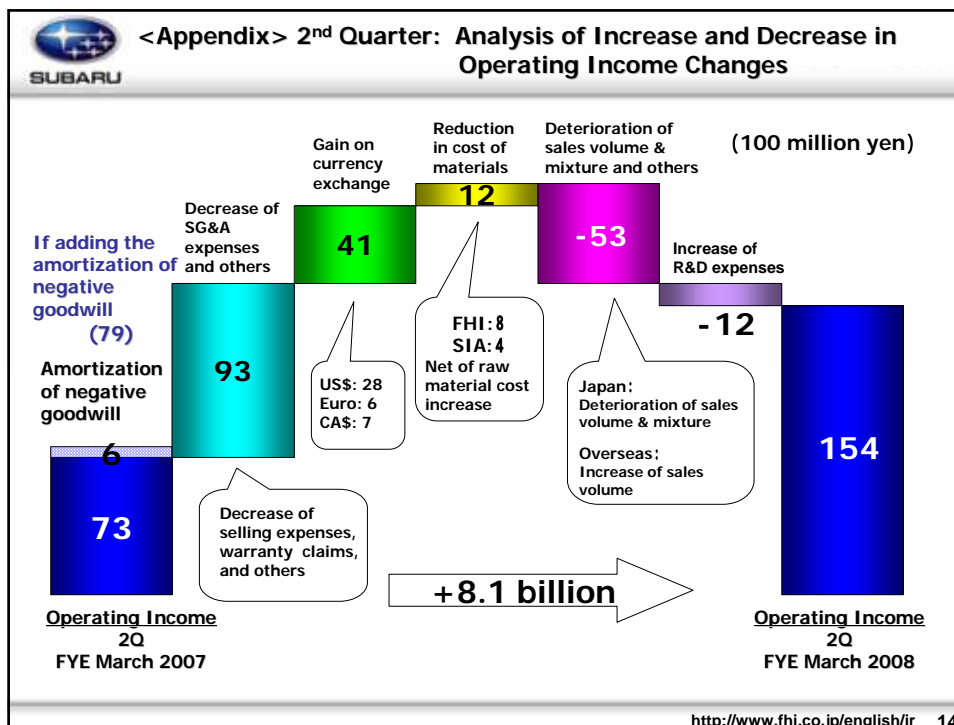


<Appendix> 2nd Quarter: Consolidated Statements of Income

(100 million yen)

	Actual Results FYE March 2007	Actual Results FYE March 2008	Changes
Net Sales	3,691	3,906	+214
Domestic	1,651	1,334	-317
Overseas	2,041	2,572	+531
Operating Income	74	154	+80
Ordinary Income	42	135	+93
Net Income	70	81	+12
FHI Exchange Rate	¥115/\$	¥120/\$	+¥5/\$

<http://www.fhi.co.jp/english/ir> 13



<Appendix> 1st Half: Non-consolidated Automobile Sales

(Thousand Units)

	Actual Results 1 st Half FYE March 2007	Actual Results 1 st Half FYE March 2008	Changes
Domestic Production	250.4	237.0	-13.4
For Saab	0.1	0	-0.1
Domestic Sales	119.7	105.1	-14.6
Passenger cars	41.7	39.5	-2.2
Minicar	78.0	65.6	-12.4
Number of Vehicles Exported	121.2	132.5	+11.3
Components for Overseas Production	51.4	59.3	+7.8
Total Sales Units	292.3	296.8	+4.5

<http://www.fhi.co.jp/english/ir> 15



Outlook for the Term Ending March 2008

<http://www.fhi.co.jp/english/ir> 16




Full Year: Consolidated Automobile Sales Plan

(Thousand Units)

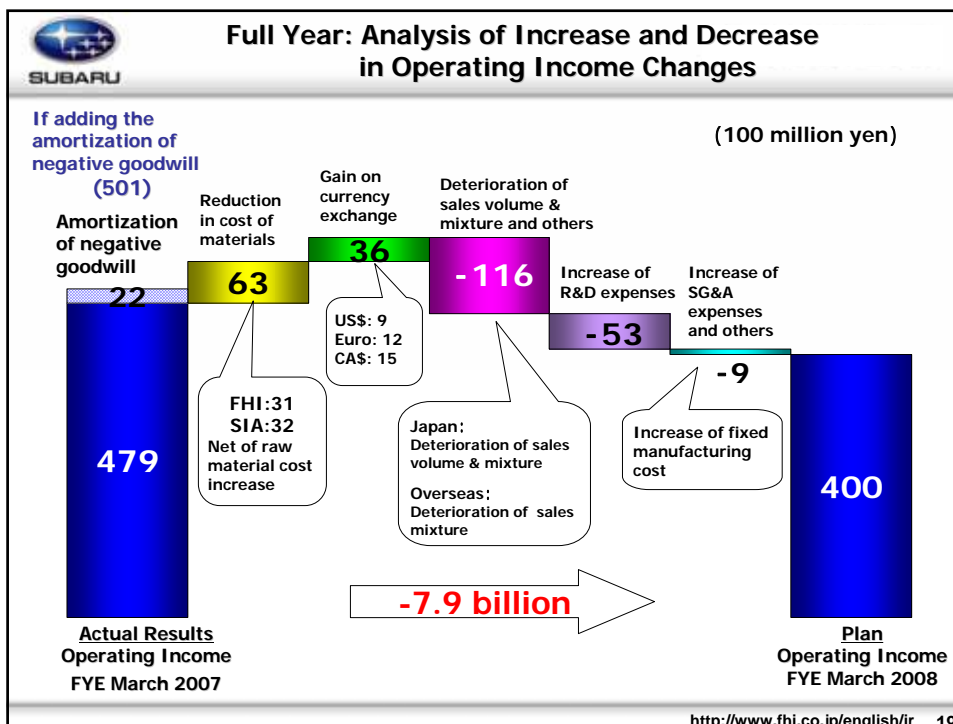
	Actual Results FYE March 2007	Plan FYE March 2008	Changes
Passenger Car	81.2	78.5	-2.7
Minicar	145.6	125.1	-20.5
Domestic Total	226.8	203.5	-23.3
U.S.	190.3	196.6	+6.4
Canada	16.2	18.5	+2.3
Europe	71.4	84.7	+13.3
Australia	38.1	39.3	+1.2
Others	35.1	49.9	+14.8
Overseas Total	351.1	389.0	+37.9
Grand Total	577.9	592.6	+14.7

(U.S. and Canada figures are on the calendar year basis from Jan to Dec.)

<http://www.fhi.co.jp/english/ir> 17

 Full Year: Consolidated Operating Plan			
(100 million yen)			
	Actual Results FYE March 2007	Plan FYE March 2008	Changes
Net Sales	14,948	15,600	+652
Domestic	5,762	5,300	-462
Overseas	9,186	10,300	+1,114
Operating Income	479	400	-79
Ordinary Income	422	350	-72
Net Income	319	170	-149
FHI Exchange Rate	¥117/\$	¥118/\$	+¥1/\$

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Operating Plan of Subsidiaries in U.S.

(million US\$)

SOA (Jan to Dec)	<u>Actual Results</u> CY2006	<u>Plan</u> CY2007	Changes
Net Sales	\$4,408	\$4,500	+92
Operating Income/Loss	-8	32	+40
Net Income/Loss	-5	28	+33
Retail Sales (Thousand units)	200.0	192.0	-8.0

SIA (Jan to Dec)	<u>Actual Results</u> CY2006	<u>Plan</u> CY2007	Changes
Net Sales	\$2,258	\$2,459	+201
Operating Income/Loss	31	44	+13
Net Income/Loss	12	21	+9
Production (Thousand units)	110.4	109.6	-0.8

(U.S. subsidiaries are consolidated on calendar year basis.)

<http://www.fhi.co.jp/english/ir> 20



<Appendix> Full Year: Non-consolidated Automobile Sales Plan

(Thousand Units)

	<u>Actual Results</u> FYE March 2007	<u>Plan</u> FYE March 2008	Changes
Domestic Production	484.3	483.8	-0.5
For Saab	0.1	0	-0.1
Domestic Sales	243.7	211.2	-32.5
Passenger cars	86.3	85.9	-0.3
Minicar	157.5	125.3	-32.2
Number of Vehicles Exported	239.7	274.0	+34.2
Components for Overseas Production	101.0	111.3	+10.3
Total Sales Units	584.4	596.5	+12.1

<http://www.fhi.co.jp/english/ir> 21



<Appendix> 2nd Half: Consolidated Automobile Sales Plan

(Thousand Units)

	Actual Results 2 nd Half FYE March 2007	Plan 2 nd Half FYE March 2008	Changes
Passenger Car	41.7	43.4	+1.8
Minicar	73.2	60.9	-12.4
Domestic Total	114.9	104.3	-10.6
U.S.	109.0	114.8	+5.8
Canada	8.2	10.4	+2.2
Europe	39.1	46.3	+7.2
Australia	18.6	19.6	+1.1
Others	19.5	25.7	+6.2
Overseas Total	194.3	216.9	+22.5
Grand Total	309.3	321.2	+11.9

(U.S. and Canada figures are on the calendar year basis from Jul to Dec.)

<http://www.fhi.co.jp/english/ir> 22

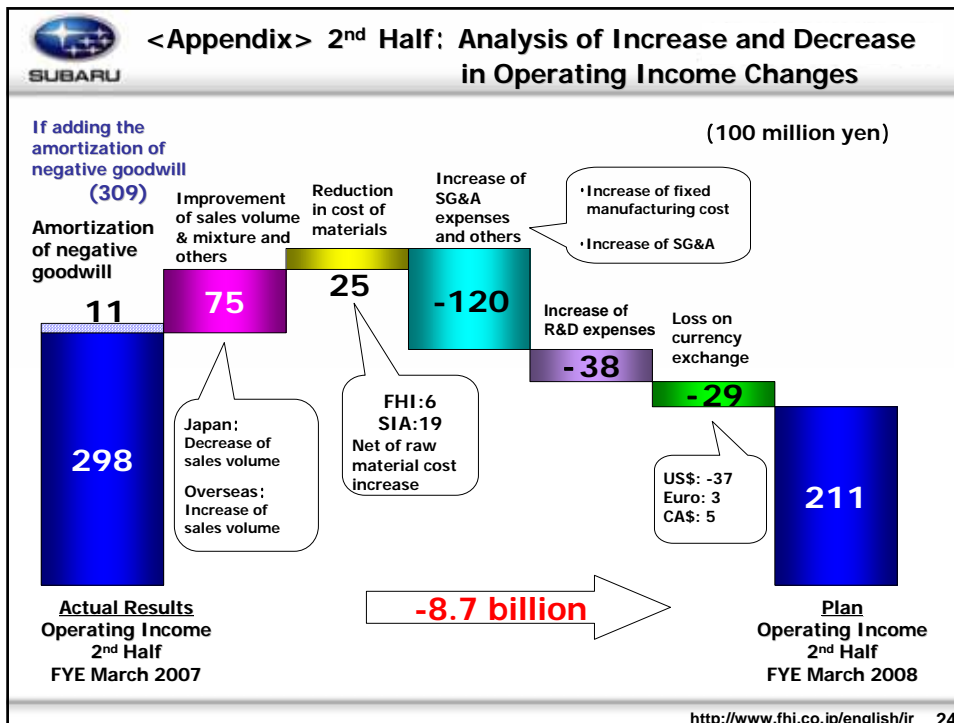


<Appendix> 2nd Half: Consolidated Operating Plan

(100 million yen)

	Actual Results 2 nd Half FYE March 2007	Plan 2 nd Half FYE March 2008	Changes
Net Sales	7,961	8,512	+550
Domestic	2,898	2,843	-56
Overseas	5,063	5,669	+606
Operating Income	298	211	-87
Ordinary Income	283	208	-75
Net Income	203	92	-111
FHI Exchange Rate	¥119/\$	¥115/\$	-¥4/\$

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< Appendix >
*Difference from
Previous Outlook*

<http://www.fhi.co.jp/english/ir> 25



**1st Half: Consolidated Automobile Sales
Plan (Beginning/1Q) VS Actual Results**

(Thousand Units)

	Plan (Beginning/1Q) 1st Half FYE March 2008	Actual Results 1st Half FYE March 2008	Changes
Passenger Car	40.7	35.0	-5.7
Minicar	65.7	64.2	-1.5
Domestic Total	106.4	99.2	-7.1
U.S.	82.7	81.8	-0.9
Canada	8.3	8.1	-0.2
Europe	37.4	38.4	+1.0
Australia	18.5	19.7	+1.2
Others	19.3	24.2	+4.9
Overseas Total	166.1	172.2	+6.0
Grand Total	272.5	271.4	-1.1

(U.S. and Canada figures are on the calendar year basis from Jan to Jun.)

<http://www.fhi.co.jp/english/ir> 26

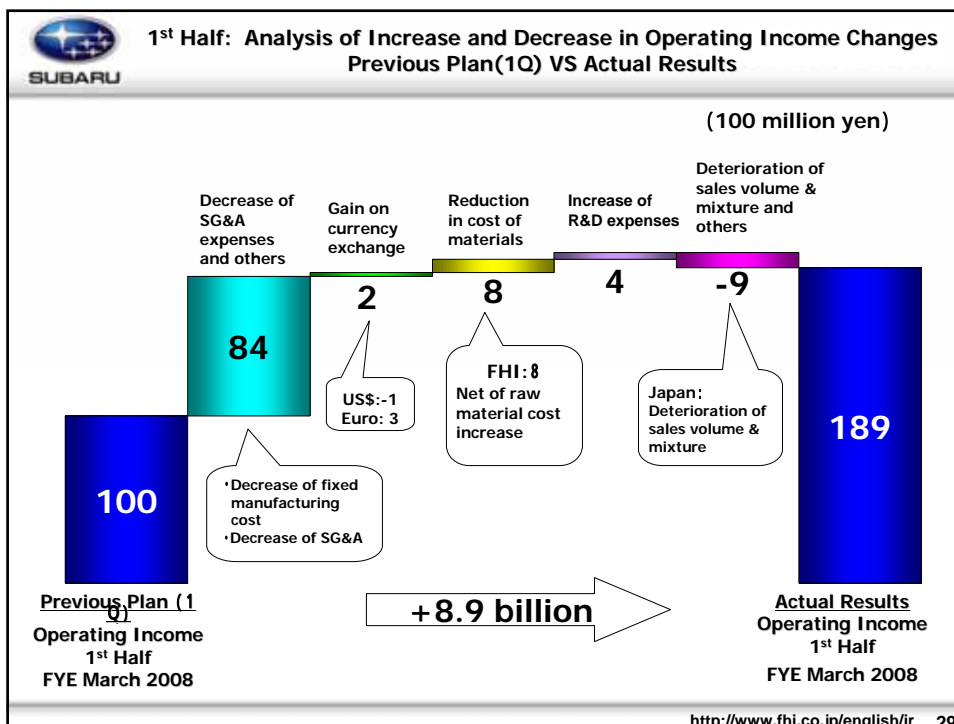
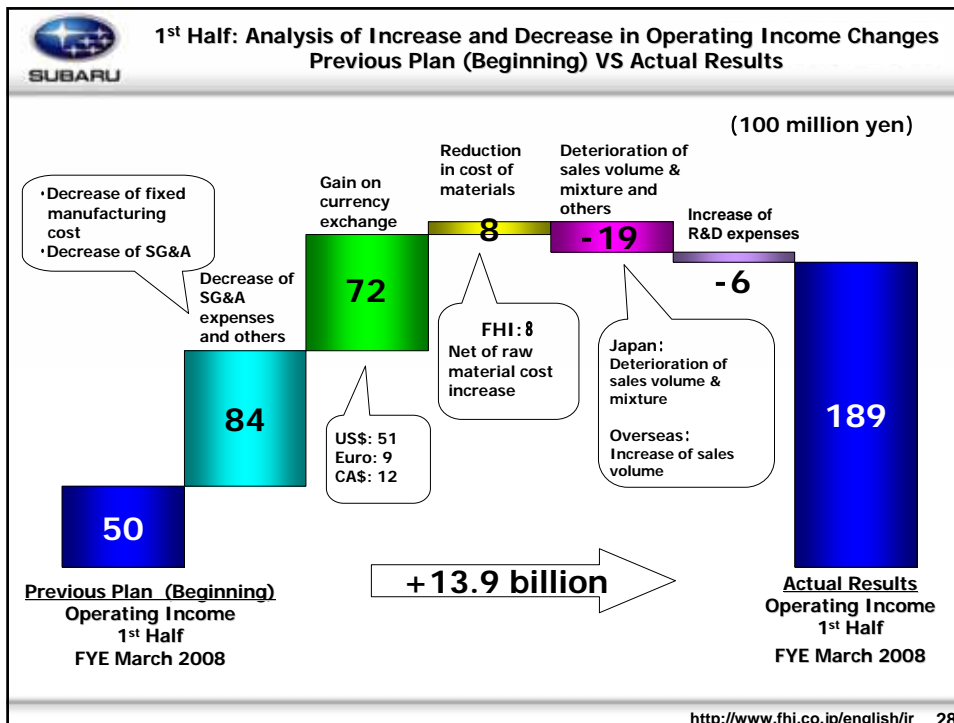


**1st Half: Consolidated Statements of Income
Plan (Beginning/1Q) VS Actual Results**

(100 million yen)

	Plan (Beginning) 1st Half FYE March 2008	Plan (1Q) 1st Half FYE March 2008	Actual Results 1st Half FYE March 2008	Changes From Beginning	Changes from 1Q
Net Sales	6,900	6,900	7,088	+188	+188
Domestic	-	2,600	2,457	-	-143
Overseas	-	4,300	4,631	-	+331
Operating Income	50	100	189	+139	+89
Ordinary Income	10	50	142	+132	+92
Net Income	0	0	78	+78	+78
FHI Exchange Rate	¥115/\$	¥120/\$	¥120/\$	+¥5/\$	±0

<http://www.fhi.co.jp/english/ir> 27



		Full Year: Consolidated Automobile Sales Previous Plan(Beginning/1Q) VS Revised Plan		
		(Thousand Units)		
		Previous Plan (Beginning/1Q) FYE March 2008	Revised Plan FYE March 2008	Changes
	Passenger Car	89.4	78.5	-10.9
	Minicar	128.6	125.1	-3.5
Domestic Total		218.0	203.5	-14.4
	U.S.	196.5	196.6	+0.1
	Canada	18.5	18.5	0
	Europe	79.6	84.7	+5.0
	Australia	38.0	39.3	+1.3
	Others	33.1	49.9	+16.7
Overseas Total		365.8	389.0	+23.3
Grand Total		583.7	592.6	+8.9

(U.S. and Canada figures are on the calendar year basis from Jan to Dec.)

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		Full Year: Consolidated Operating Plan Previous Plan(Beginning/1Q) VS Revised Plan				
		(100 million yen)				
		Previous Plan (Beginning) FYE March 2008	Previous Plan (1Q) FYE March 2008	Revised Plan FYE March 2008	Changes From Beginning	Changes from 1Q
Net Sales		15,500	15,500	15,600	+100	+100
Domestic		5,600	5,600	5,300	-300	-300
Overseas		9,900	9,900	10,300	+400	+400
Operating Income		350	350	400	+50	+50
Ordinary Income		300	300	350	+50	+50
Net Income		160	160	170	+10	+10
FHI Exchange Rate		¥115/\$	¥118/\$	¥118/\$	+¥3/\$	±0

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