

FY2012 Consolidated Financial Results For the Year Ended March 31, 2012

(Japan GAAP)



May 8, 2012

Company Name : **Fuji Heavy Industries Ltd.** (Tokyo Stock Exchange First Section, Code No.: 7270)
 URL : <http://www.fhi.co.jp/english/ir/>
 Representative : Yasuyuki Yoshinaga, President
 Contact for Inquiries : Kazunori Yamafuji, General Manager of Administration Department Phone +81-3-3347-2005
 Scheduled date of annual meeting of stockholders : June 22, 2012 Scheduled date for dividend payment : June 25, 2012
 Scheduled date of submitting Security Report : June 25, 2012
 Annual earnings supplementary explanatory documents : Yes
 Holding of annual financial results meeting : Yes(for investment analysts and institutional investors)

(All amounts have been rounded off to the nearest million yen, unless otherwise specified)

1. Performance in FY2012(April 1, 2011 to March 31, 2012)

(1) Consolidated Results of Operations(for twelve month period)

(In Japanese yen rounded to million, except for per share figures, percentage figures indicate a change from the previous fiscal year / period)

	Net sales		Operating income		Ordinary income		Net income	
FY2012	1,517,105	(4.0%)	43,959	(47.8%)	37,277	(54.7%)	38,453	(23.6%)
FY2011	1,580,563	10.6%	84,135	207.6%	82,225	267.7%	50,326	—

Note: Comprehensive income FY2012: 44,474 million yen (27.4%) FY2011: 34,900 million yen (—%)

	Net income per share, basic (Yen)	Net income per share, diluted (Yen)	Return on equity	Ratio of ordinary income (loss) to total assets	Ratio of operating income (loss) to sales
FY2012	49.27	—	8.9%	2.9%	2.9%
FY2011	64.56	—	12.7%	6.8%	5.3%

Reference: Equity income from affiliates FY2012: 817 million yen FY2011: 2,619 million yen

(2) Consolidated Financial Position

(Unit: Millions of yen, except for per share figures)

	Total assets	Net assets	Shareholders' equity to total assets (%)	Net assets per share (Yen)
FY2012	1,352,532	451,607	33.3%	576.97
FY2011	1,188,324	413,963	34.7%	528.88

Reference: Shareholders' equity FY2012: 450,302 million yen FY2011: 412,661 million yen

(3) Consolidated Cash Flows

(Unit: Millions of yen)

	Net cash provided by operating activities	Net cash provided by investment activities	Net cash provided by financing activities	Cash & cash equivalents at end of period
FY2012	54,865	(26,602)	2,586	258,084
FY2011	138,208	(51,109)	(39,408)	227,704

2. Dividends

	Cash dividends per share (yen)					Amount of dividends paid (Annual)	Dividend payout ratio (consolidated)	Ratio of dividends to net assets (consolidated)
	1st Quarter	2nd Quarter	3rd Quarter	Year-end	Annual			
FY 2011	—	4.50	—	4.50	9.00	7,023	13.9%	1.8%
FY 2012	—	4.50	—	4.50	9.00	7,028	18.3%	1.6%
FY 2012 (Forecast)		4.50		4.50	9.00		14.6%	

3. Projection of Consolidated Results for Fiscal Year 2013 (April 1, 2012 to March 31, 2013)

(In Japanese yen rounded to million, except for per share figures, percentage figures indicate a change from the previous fiscal year / period)

	Net sales		Operating income		Ordinary income		Net income		Net income per share, basic (Yen)
1st half	910,000	38.9%	32,000	70.6%	30,000	39.1%	23,000	(29.8%)	29.47
Full year	1,860,000	22.6%	67,000	52.4%	63,000	69.0%	48,000	24.8%	61.51

4. Others

- (1) Changes of significant subsidiaries in fiscal year 2012 : No
(Transfer of subsidiaries resulting in changes in the scope of consolidation)
- (2) Changes in accounting policies, procedures and methods of presentation for preparing the consolidated financial statements
- [1] Changes due to revisions of accounting standards : No
[2] Changes due to other reasons : No
[3] Changes of estimation due to accounting issues : No
[4] Restatements : No
- (3) Number of outstanding shares (Common Stock)
- [1] Number of outstanding shares (including treasury stock) As of March 31,2012: 782,865,873 shares As of March 31,2011: 782,865,873 shares
- [2] Number of treasury stock As of March 31,2012: 2,406,736 shares As of March 31,2011: 2,605,141 shares
- [3] Average number of shares (for twelve month period) FY2012: 780,399,622 shares FY2011: 779,503,619 shares

(Reference) Non-consolidated Financial Results Highlights

Performance in FY2012(April 1, 2011 to March 31, 2012)

(1)Non-consolidated Results of Operations(for twelve month period)

(In Japanese yen rounded to million, except for per share figures, percentage figures indicate a change from the previous fiscal year / period)

	Net sales		Operating income		Ordinary income		Net income	
FY2012	1,038,917	(3.4%)	1,051	(97.8%)	8,073	(83.4%)	9,277	(72.6%)
FY2011	1,075,923	13.0%	48,160	—	48,732	—	33,877	—

	Net income per share, basic (Yen)	Net income per share, diluted (Yen)
FY2012	11.88	—
FY2011	43.44	—

(2) Non-consolidated Financial Position

	Total assets	Net assets	Shareholders' equity to total assets (%)	Net assets per share (Yen)
FY2012	1,032,592	396,451	38.4%	507.71
FY2011	910,646	386,790	42.5%	495.47

Reference: Shareholders' equity FY2012: 396,451 million yen FY2011:386,790 million yen

*The status of the implementation of the annual audit

This earnings report is exempt from audit procedure based upon of the Financial Instruments and Exchange Act. It is under the audit procedure process at the time of disclosure of this report.

*Proper use of projection of operating results, and other information

The performance projections were based on the information available as of the date when this document was released. Therefore, actual results may differ considerably due to various factors that might occur in the future.

Index of the attachments

1. Operating Results	2
(1) Analysis of Operating Results	2
(2) Analysis of Financial Results	4
(3) Basic Policy Regarding the Distribution of Profits	4
2. Management Policies	5
(1) Basic Management Policies	5
(2) Issues that must be Addressed	5
3. Consolidated Financial Statements	7
(1) Consolidated Balance Sheets	7
(2) Consolidated Statements of (Comprehensive) Income	9
Consolidated Statements of Income (for twelve month period).....	9
Consolidated Statements of Comprehensive Income (for twelve month period).....	10
(3) Consolidated Statements of Changes in Net Assets	11
(4) Consolidated Statements of Cash Flows	13
(5) Notes on Premise of Going Concern	15
(6) Change in the Basis for Preparation of Consolidated Financial Statements and significant Accounting Policies	15
(7) Additional information	15
(8) Notes for Consolidated Financial Statements	16
(Consolidated Balance Sheet)	16
(Consolidated Statements of Income)	16
(Segment Information)	18
(Per Share Information)	20
(Subsequent Event)	20
4. Non-consolidated Financial Statements	21
(1) Non-consolidated Balance Sheet	21
(2) Non-consolidated Statements of Income	23
(3) Non-consolidated Statements of Changes in Net Assets	24

1. Operating Results

(1) Analysis of Operating Results

1) Operating Results for the Current Period under Review

The economic circumstances surrounding the FHI Group during the period under review deteriorated in the first half of the fiscal year as business conditions worsened under the impact of the Great East Japan Earthquake and due to continued strong yen. However, in the second half, with electric power and parts supply shortages after the disaster resolved, industrial production and personal consumption rebounded, leading to a moderate economic upturn.

Under these conditions, in July 2011, the FHI Group set the growth target for its core automobile division “Subaru” to achieve the annual sales of over one million units within the coming ten years and it announced the 5-year mid-term management plan “Motion-V(Five)” for the period from fiscal year 2012 through 2016 as the footing for that goal and initiated implementation efforts.

In the period under review, which covers the first year of the “Motion-V” plan, the Group launched the all-new Impreza and the all-new sports car SUBARU BRZ developed together with Toyota Motor Corporation, products based on a brand strategy anchored in this mid-term management plan, which has proved highly popular with customers, reflecting the Group’s efforts to produce results.

Moreover, in order to restore automobile production and achieve sales growth after the plunge in the wake of the earthquake, beginning with the normalization of production in October 2011, the Group made all-out efforts to increase production.

Based on the foregoing, consolidated results for the period under review were as follows.

Net sales was down ¥63.5 billion (4.0%) from the previous fiscal year to ¥1,517.1 billion, which was mostly due to the stronger yen and the effects of the Great East Japan Earthquake.

Regarding the profit, due to the drop in sales, operating income was down ¥40.2 billion (47.8%) from the previous fiscal year to ¥44.0 billion, and ordinary income was down ¥44.9 billion (54.7%) from the previous fiscal year to ¥37.3 billion. Net income was down ¥11.9 billion (23.6%) from the previous fiscal year to ¥38.5 billion despite ¥26.1 billion in extraordinary income from the sale of the Shinjuku Subaru Building in April 2011.

Results by Business Segment

(Automobile Division)

In the first half of the fiscal year, overall automobile demand in Japan in the period under review plunged compared with the previous fiscal year due to lower automobile production at automobile manufacturers under the effects of the earthquake. The second half saw a strong recovery driven by a rebound in production and the start of the government’s eco-car subsidy program. As a result, for the full fiscal year, sales of passenger cars increased 3.1%, sales of minicars increased 3.7%, and total automobile sales increased 3.3% over the previous fiscal year.

Amid this overall demand trend, in Japan, unit sales of Subaru passenger cars increased 12 thousand (17.6%) units over the previous fiscal year to 80 thousand units, mainly due to the popularity of the all-new Impreza after the full model change, which lifted unit sales above the level of the previous fiscal year.

On the other hand, unit sales of minicars increased 2 thousand (2.5%) units over the previous fiscal year to 92 thousand units, in large part with the help from unit sales of the Sambar over the level of the previous fiscal year which were driven by last-minute demand ahead of the production discontinuation in February.

As a result, automobile unit sales in Japan increased 14 thousand (9.0%) units over the previous fiscal year to 172 thousand units.

Overseas, rebounding production in the second half lifted unit sales centered on North America with contributions from unit sales of the all-new Impreza, but overall unit sales declined 31 thousand (6.3%) units from the previous fiscal year to 468 thousand units mainly due to strong effects from production delays after the Great East Japan Earthquake in the first half of the fiscal year.

By region, sales in North America were up 2 thousand (0.5%) units over the previous fiscal year to 309 thousand units, sales in China were down 14 thousand (22.6%) units to 48 thousand units, sales in Europe including Russia were down 5 thousand (7.8%) units to 55 thousand units, sales in Australia were down 4 thousand (10.3%) units to 37 thousand units, and sales in other areas were down 10

thousand (34.7%) units to 19 thousand units.

As a result, total car sales for both Japan and overseas decreased 17 thousand (2.6%) units from the previous fiscal year to 640 thousand units. The net sales for the overall Automobile Division were down ¥63.1 billion (4.3%) from the previous fiscal year to ¥1,389.1 billion due to the impact of the stronger yen in addition to the decline in car sales.

Segment income was down ¥41.0 billion (51.0%) from the previous fiscal year to ¥39.4 billion.

(Aerospace Division)

Sales of products to the Ministry of Defense declined from the previous fiscal year centered on Unmanned Reconnaissance Systems, the multi-purpose helicopter UH-1J, and the fighter plane F-2.

On the other hand, sales to the commercial sector rose over the previous fiscal year thanks to higher sales of the Boeing 777 despite the stronger yen.

As a result, overall net sales were down ¥2.6 billion (3.1%) from the previous fiscal year to ¥80.3 billion, whereas segment income was up ¥0.6 billion (27.7%) from the previous fiscal year to ¥2.9 billion.

(Industrial Products Division)

While engine sales in North America languished and the effects of the stronger yen weighed on results, sales in Japan surged centered on power generators for reconstruction after the Great East Japan Earthquake, and engine sales to Southeast Asia also performed well. As a result, net sales increased ¥3.6 billion (11.8%) over the previous fiscal year to ¥33.6 billion. Segment income rose ¥0.6 billion over the previous fiscal year to ¥0.5 billion.

(Other Businesses)

Net sales declined ¥1.3 billion (8.5%) from the previous fiscal year to ¥14.2 billion as a rise in unit sales of the sanitation truck Fuji Mighty was offset by a decline in deliveries of large-scale wind-power generation systems, with segment income ¥0.4 billion down from the previous fiscal year to ¥1.0 billion.

2) Forecast for the Fiscal 2013

As to the projections of consolidated results for the fiscal year ending March 2013, despite concerns mainly over the strong yen, unit sales at Subaru are seen to post an all-time high thanks to growth in passenger cars in foreign markets, centered on North America, as well as in Japan. As a result, plans for the full fiscal year call for consolidated net sales to reach a historic high of ¥1,860.0 billion, with cost-cutting effects aiding operating income of ¥67.0 billion, ordinary income of ¥63.0 billion, and net income for the period of ¥48.0 billion, marking gains in sales and income compared with the previous fiscal year.

The projections of full-year consolidated results are based on assumed foreign exchange rates of ¥80/US\$ (previously ¥79/US\$) and ¥105/EUR (previously ¥108/EUR).

(Consolidated forecast for the full fiscal year)

Net sales	¥1,860.0 billion	(up 22.6% year-on-year)
Operating income	¥67.0 billion	(up 52.4% year-on-year)
Ordinary income	¥63.0 billion	(up 69.0% year-on-year)
Net income	¥48.0 billion	(up 24.8% year-on-year)

(2) Analysis of Financial Results

1) Assets, Liabilities, and Net Assets

Total assets increased ¥164.2 billion compared with the end of the previous fiscal year to ¥1,352.5 billion. This was mainly due to a ¥45.1 billion rise in inventories and a ¥40.3 billion rise in notes and accounts receivable-trade, consistent with the increase in production.

Liabilities increased ¥126.6 billion compared with the end of the previous fiscal year to ¥900.9 billion. This was mainly due to a ¥74.1 billion rise in notes and accounts payable-trade, consistent with the increase in production, and a ¥58.4 billion rise in long-term loans payable, which together offset a ¥20.0 billion bond redemption.

Net assets increased ¥37.6 billion compared with the end of the previous fiscal year to ¥451.6 billion. This was mainly due to a ¥31.6 billion increase in retained earnings as the same amount of net income for the current fiscal year.

2) Cash Flow

Cash and cash equivalents (hereinafter “Cash”) at the end of the period under review totaled ¥258.1 billion.

(Net cash provided by operating activities)

Net cash provided by operating activities was ¥54.9 billion (compared with ¥138.2 billion provided by operating activities in the previous fiscal year). This was mainly due to ¥52.9 billion in income before income taxes and ¥74.2 billion increase in notes and accounts payable-trade, despite a ¥49.0 billion increase in inventories and a ¥40.6 billion increase in notes and accounts receivable-trade.

(Net cash used in investment activities)

Net cash used in investment activities was ¥26.6 billion (compared with ¥51.1 billion used in investment activities in the previous fiscal year). This was mainly due to ¥12.7 billion used for the purchase of property, plant and equipment (net basis against proceeds from sales of property, plant and equipment).

(Net cash provided by financing activities)

Net cash provided by financing activities was ¥2.6 billion (compared with ¥39.4 billion used in financing activities in the previous fiscal year). This was mainly due to ¥58.3 billion in proceeds from long-term loans payable (net basis against repayment of long-term loans payable), despite ¥28.0 billion net decrease in short-term loans payable and ¥20.0 billion used for the redemption of bonds.

(3) Basic Policy Regarding the Distribution of Profits

FHI treats shareholder interests as a vital management issue and applies a results-linked concept that considers each fiscal year’s earnings, investment plans, business environments, is committed to sustained dividend payment and looks to enhance ROE.

Taking into account the business result for the current fiscal year, business developments that lie ahead and operating environments, FHI plans to pay a year-end dividend of ¥4.50 per share which combined with the interim dividend of ¥4.50 amounts to ¥9.0 per share for the full fiscal year.

For the next fiscal year, dividends are projected in the same amount as in the current fiscal year, for a total annual dividend of ¥9.0 per share (comprised of an interim dividend and a year-end dividend of ¥4.50 each).

2. Management Policies

(1) Basic Management Policies

As there has been no significant change from the details announced in the Consolidated Financial Results for the Year Ended March 31, 2011 (released on May 10, 2011), the disclosure of this part is omitted.

The relevant consolidated financial results are available for viewing at the following URL.

(Fuji Heavy Industries company website)

<http://www.fhi.co.jp/english/ir/index.html>

(Tokyo Stock Exchange website (for the search of information on listed companies))

<http://www.tse.or.jp/tseHpFront/HPLCDS0101E.do?method=init&callJorEFlg=1>

(2) Issues That Must Be Addressed

As to the operating environment of FHI Group, despite the recovery from the earthquake's impact on production, given signs of global economic deceleration and concerns over the stronger yen, severe pressures are seen to continue.

Amid these circumstances, FHI Group formulated its 5-year mid-term management plan named "Motion-V" for the period from fiscal year 2012 through 2016. FHI Group will work to realize the Subaru growth strategy, with the basic philosophy of "The Customer Comes First" which incorporates the brand statement "Confidence in Motion—Trust and Innovation" as a guiding principle.

In detail, Subaru will work to broaden its fan base as a brand that gives customers both "enjoyment and peace of mind". In its product lineup, Subaru will expand the range by working to provide further enhanced safety features and driving performance, Subaru's original strengths, as well as environment friendly properties, for which there is a strong need in society. In sales, FHI looks at the U.S. and China as key markets, with a global sales target of 850 thousand units annually to be reached by fiscal year 2016 and plans for the creation of production frameworks to support this goal.

Through these activities, FHI will enlarge the scale of its operations, and in combination with further cost reduction activities and alliance effects pursue its vision of becoming "a compelling company with strong market presence" distinguished by resilience against expenditure towards development investment for environmental technology and a range of risks, specifically currency risk.

In order to attain its goals, FHI will solve any remaining issues, with top priority on the following items.

(Expanding scale)

Conditions remain favorable in the U.S. and China, key markets that have been spurring Subaru's growth, with sales in calendar year 2011 posting a new historical high. With demand continuing unabated, for calendar year 2012 Subaru has its sights on annual global sales of 720 thousand units, for the first time exceeding 700 thousand units a year.

(Strengthening production capability along with steady sales)

With the end of minicar production in February 2012, production plants for finished automobiles in Japan marked a turning point. In the following March, production started for an all-new sports car developed together with Toyota Motor Corporation, signifying a strengthening of the market supply capability of FHI in passenger cars. Capacity will be gradually increased from now on through effective facility investments.

Moreover, with regard to the supply of new horizontally opposed engines and new transmissions, which are quintessential for improving the environmental properties of automobiles, FHI will create highly efficient production frameworks through concentrated investment at production bases in Japan.

(Corporate governance)

FHI regards compliance as a significant management issue and has been enforcing compliance among all employees and group companies.

Despite these efforts, in February 2012 it was detected that at our Clean Robot Division of the Eco Technologies Company a person who was then an employee of FHI externally misappropriated funds

and filed incorrect applications over several fiscal years about a project commissioned and subsidized by the Ministry of Economy, Trade and Industry, and other agencies.

As a consequence of this incident, FHI will reorganize control arrangements over operations, strengthen functions for the prevention of financial accounting malfeasance, further reinforce internal control audit frameworks, implement steps for repeated compliance enforcement, and work to prevent recurrence.

(CSR activities)

FHI engages in CSR activities with the objective of distinguishing itself as “a company which offers products and services contributing to solutions of social issues” and “a company which values the relationship with a variety of stakeholders”.

Specifically, relevant to activities geared at safety improvements, since November 2011 the advanced driving assist system “EyeSight (ver. 2)”* is also sold on the all-new Impreza, following the Legacy. Overseas, at the end of last year FHI has introduced the system to the Australian market, with plans for the North American market to introduce the system this summer to several grades of the Legacy and Outback.

Relevant global activities will be rolled out based on the responsibility that FHI has as a manufacturer to help reduce traffic accidents.

In environment-related efforts, FHI will work to reduce the environmental burden by providing in succession for every car model technology that achieves superior fuel economy and a high dimension of driving comfort through features such as new horizontally opposed engines, new transmissions, and light and safe car bodies.

In its efforts to contribute to society, FHI established in fiscal year 2012 a volunteer leave system to support volunteer activities by employees at disaster locations and provided aid through disaster recovery activities which included assistance in securing employment at disaster locations and donations of Sambar trucks, among other measures.

FHI will continue in its support toward disaster recovery and other activities to contribute to society.

* The advanced driving assist system “EyeSight (ver. 2)” uses stereoscopic camera technology enabling the recognition of wide sections of the road environment. The system, which achieves accident prevention assistance at a high performance level, is a proprietary product development of Subaru.

3. Consolidated Financial Statements

(1) Consolidated Balance Sheet

(Unit: Millions of yen)

	FY2011 (as of March 31, 2011)	FY2012 (as of March 31, 2012)
ASSETS		
I Current assets		
Cash and deposits	211,700	237,614
Notes and accounts receivable-trade	76,810	117,062
Lease investment assets	23,050	21,865
Short-term investment securities	21,063	31,635
Merchandise and finished goods	72,871	121,686
Work in process	56,567	56,143
Raw materials and supplies	36,974	33,715
Deferred tax assets	13,754	17,399
Short-term loans receivable	59,986	78,788
Other	39,396	48,019
Allowance for doubtful accounts	(1,851)	(1,395)
Total current assets	610,320	762,531
II Noncurrent assets		
1. Property, plant and equipment		
Buildings and structures, net	118,267	113,359
Machinery, equipment and vehicles, net	81,261	99,222
Land	177,697	171,920
Vehicles and equipment on operating leases, net	11,751	12,361
Construction in progress	21,391	12,023
Other, net	20,475	17,206
Total property, plant and equipment	430,842	426,091
2. Intangible assets		
Other	12,040	11,818
Total intangible assets	12,040	11,818
3. Investments and other assets		
Investment securities	68,052	77,714
Deferred tax assets	1,812	1,873
Other	69,269	76,089
Allowance for doubtful accounts	(4,011)	(3,584)
Total investments and other assets	135,122	152,092
Total noncurrent assets	578,004	590,001
Total assets	1,188,324	1,352,532

(Unit: Millions of yen)

	FY2011 (as of March 31, 2011)	FY2012 (as of March 31, 2012)
LIABILITIES		
I Current liabilities		
Notes and accounts payable-trade	176,895	251,043
Short-term loans payable	99,072	71,040
Current portion of long-term loans payable	20,902	23,786
Current portion of bonds	20,010	20,010
Income taxes payable	2,089	4,600
Accrued expenses	60,876	69,437
Provision for bonuses	16,322	16,478
Provision for product warranties	27,172	28,861
Provision for loss on construction contracts	4,681	2,841
Provision for loss on transfer of business	—	4,177
Other	52,684	69,362
Total current liabilities	480,703	561,635
II Noncurrent liabilities		
Bonds payable	24,080	4,070
Long-term loans payable	166,562	222,074
Deferred tax liabilities	14,002	22,740
Provision for retirement benefits	33,707	33,950
Provision for directors' retirement benefits	561	469
Other	54,746	55,987
Total noncurrent liabilities	293,658	339,290
Total liabilities	774,361	900,925
NET ASSETS		
I Shareholders' equity		
Capital stock	153,795	153,795
Capital surplus	160,071	160,071
Retained earnings	156,948	188,538
Treasury stock	(1,381)	(1,259)
Total shareholders' equity	469,433	501,145
II Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	11,567	18,966
Foreign currency translation adjustment	(68,339)	(69,809)
Total accumulated other comprehensive income	(56,772)	(50,843)
Minority interests	1,302	1,305
Total net assets	413,963	451,607
Total liabilities and net assets	1,188,324	1,352,532

(2) Consolidated Statements of (Comprehensive) Income**Consolidated Statements of Income(for twelve month period)**

(Unit: Millions of yen)

	FY2011 (April 1, 2010 to March 31, 2011)	FY2012 (April 1, 2011 to March 31, 2012)
I Net sales	1,580,563	1,517,105
II Cost of sales	1,241,427	1,222,419
Gross profit	339,136	294,686
III Selling, general and administrative expenses	255,001	250,727
Operating income	84,135	43,959
IV Non-operating income		
Interest income	1,094	1,087
Dividends income	851	1,005
Equity in earnings of affiliates	2,619	817
Real estate rent	558	530
Foreign exchange gains	—	2,290
Gain on valuation of derivatives	573	—
Other	1,684	1,156
Total non-operating income	7,379	6,885
V Non-operating expenses		
Interest expenses	4,522	3,780
Foreign exchange losses	1,010	—
Loss on valuation of derivatives	—	5,116
Depreciation	1,162	1,171
Other	2,595	3,500
Total non-operating expenses	9,289	13,567
Ordinary income	82,225	37,277
VI Extraordinary income		
Gain on sales of noncurrent assets	886	28,655
Gain on sales of investment securities	651	895
Reversal of allowance for doubtful accounts	412	—
Gain on sale of loans receivable	881	—
Other	12	3,479
Total extraordinary income	2,842	33,029
VII Extraordinary loss		
Loss on sales and retirement of noncurrent assets	1,548	1,848
Impairment loss	1,457	63
Loss on disaster	7,352	7,257
Loss on sales of investment securities	191	208
Loss on valuation of investment securities	415	403
Loss on prior periods adjustment	6,110	—
Loss on adjustment for changes of accounting standard for asset retirement obligations	372	—
Provision for loss on transfer of business	—	4,177
Loss on reconstruction of office building	657	—
Other	3,751	3,471
Total extraordinary losses	21,853	17,427
Income before income taxes and minority interests	63,214	52,879
Income taxes-current	8,735	12,078
Income taxes-deferred	4,064	2,251
Total income taxes	12,799	14,329
Income before minority interests	50,415	38,550
Minority interests in income	89	97
Net income	50,326	38,453

Consolidated Statements of Comprehensive Income(for twelve month period)

(Unit: Millions of yen)

	FY2011 (April 1, 2010 to March 31, 2011)	FY2012 (April 1, 2011 to March 31, 2012)
Income before minority interests	50,415	38,550
Other comprehensive income		
Valuation difference on available-for-sale securities	1,254	7,399
Foreign currency translation adjustment	(16,397)	(1,464)
Share of other comprehensive income of associates accounted for using equity method	(372)	(11)
Total other comprehensive income	(15,515)	5,924
Comprehensive income	34,900	44,474
Comprehensive income attributable to		
Comprehensive income attributable to owners of the parent	34,832	44,382
Comprehensive income attributable to minority interests	68	92

(3) Consolidated Statements of Changes in Net Assets

(Unit: Millions of yen)

	FY2011 (April 1, 2010 to March 31, 2011)	FY2012 (April 1, 2011 to March 31, 2012)
Shareholders' equity		
Capital stock		
Balance at the beginning of current period	153,795	153,795
Balance at the end of current period	153,795	153,795
Capital surplus		
Balance at the beginning of current period	160,071	160,071
Balance at the end of current period	160,071	160,071
Retained earnings		
Balance at the beginning of current period	110,172	156,948
Changes of items during the period		
Dividends from surplus	(3,510)	(7,027)
Net income	50,326	38,453
Disposal of treasury stock	(109)	(4)
Change of scope of consolidation	—	171
Other	69	(3)
Total changes of items during the period	46,776	31,590
Balance at the end of current period	156,948	188,538
Treasury stock		
Balance at the beginning of current period	(2,173)	(1,381)
Changes of items during the period		
Purchase of treasury stock	(30)	(7)
Disposal of treasury stock	822	129
Total changes of items during the period	792	122
Balance at the end of current period	(1,381)	(1,259)
Total shareholders' equity		
Balance at the beginning of current period	421,865	469,433
Changes of items during the period		
Dividends from surplus	(3,510)	(7,027)
Net income	50,326	38,453
Purchase of treasury stock	(30)	(7)
Disposal of treasury stock	713	125
Change of scope of consolidation	—	171
Other	69	(3)
Total changes of items during the period	47,568	31,712
Balance at the end of current period	469,433	501,145

(Unit: Millions of yen)

	FY2011 (April 1, 2010 to March 31, 2011)	FY2012 (April 1, 2011 to March 31, 2012)
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities		
Balance at the beginning of current period	10,309	11,567
Changes of items during the period		
Net changes of items other than shareholders' equity	1,258	7,399
Total changes of items during the period	1,258	7,399
Balance at the end of current period	11,567	18,966
Foreign currency translation adjustment		
Balance at the beginning of current period	(51,587)	(68,339)
Changes of items during the period		
Net changes of items other than shareholders' equity	(16,752)	(1,470)
Total changes of items during the period	(16,752)	(1,470)
Balance at the end of current period	(68,339)	(69,809)
Total accumulated other comprehensive income		
Balance at the beginning of current period	(41,278)	(56,772)
Changes of items during the period		
Net changes of items other than shareholders' equity	(15,494)	5,929
Total changes of items during the period	(15,494)	5,929
Balance at the end of current period	(56,772)	(50,843)
Minority interests		
Balance at the beginning of current period	1,306	1,302
Changes of items during the period		
Net changes of items other than shareholders' equity	(4)	3
Total changes of items during the period	(4)	3
Balance at the end of current period	1,302	1,305
Total net assets		
Balance at the beginning of current period	381,893	413,963
Changes of items during the period		
Dividends from surplus	(3,510)	(7,027)
Net income	50,326	38,453
Purchase of treasury stock	(30)	(7)
Disposal of treasury stock	713	125
Change of scope of consolidation	—	171
Other	69	(3)
Net changes of items other than shareholders' equity	(15,498)	5,932
Total changes of items during the period	32,070	37,644
Balance at the end of current period	413,963	451,607

(4) Consolidated Statements of Cash Flows

(Unit: Millions of yen)

	FY2011 (April 1, 2010 to March 31, 2011)	FY2012 (April 1, 2011 to March 31, 2012)
I Net cash provided by (used in) operating activities		
Income before income taxes and minority interests	63,214	52,879
Depreciation and amortization	56,062	58,611
Impairment loss	1,457	63
Increase (decrease) in allowance for doubtful accounts	(972)	(883)
Increase (decrease) in provision for bonuses	974	150
Increase (decrease) in provision for product warranties	8,618	1,658
Increase (decrease) in provision for loss on construction contracts	3,282	(1,840)
Increase (decrease) in provision for retirement benefits	(1,284)	147
Interest and dividends income	(1,945)	(2,092)
Interest expenses	4,522	3,780
Loss (gain) on valuation of derivatives	(573)	5,116
Equity in (earnings) losses of affiliates	(2,619)	(817)
Loss (gain) on sales and retirement of noncurrent assets	662	(26,807)
Loss (gain) on sales and valuation of investment securities	(45)	(284)
Decrease (increase) in notes and accounts receivable-trade	25,208	(40,602)
Decrease (increase) in inventories	18,677	(49,033)
Increase (decrease) in notes and accounts payable-trade	(37,633)	74,197
Decrease (increase) in lease investment assets	4,447	1,185
Decrease (increase) in operating loans receivable	1,465	(16,077)
Decrease (increase) in vehicles and equipment on operating leases	2,750	(1,842)
Increase (decrease) in deposits received	(7,906)	4,258
Other, net	12,544	5,685
Subtotal	150,905	67,452
Interest and dividends income received	1,967	2,277
Interest expenses paid	(4,592)	(3,671)
Income taxes paid	(10,072)	(11,193)
Net cash provided by (used in) operating activities	138,208	54,865
II Net cash provided by (used in) investing activities		
Purchase of short-term investment securities	(4,237)	(5,202)
Proceeds from sales of short-term investment securities	4,460	3,315
Purchase of property, plant and equipment	(44,729)	(49,059)
Proceeds from sales of property, plant and equipment	1,880	36,370
Purchase of intangible assets	(3,078)	(3,204)
Purchase of investment securities	(20,719)	(16,370)
Proceeds from sales of investment securities	16,722	13,854
Payments of loans receivable	(84,517)	(92,710)
Collection of loans receivable	84,848	88,361
Other, net	(1,739)	(1,957)
Net cash provided by (used in) investing activities	(51,109)	(26,602)

(Unit: Millions of yen)

	FY2011 (April 1, 2010 to March 31, 2011)	FY2012 (April 1, 2011 to March 31, 2012)
III Net cash provided by (used in) financing activities		
Net increase (decrease) in short-term loans payable	(43,034)	(28,033)
Proceeds from long-term loans payable	68,828	79,585
Repayments of long-term loans payable	(40,721)	(21,268)
Redemption of bonds	(20,010)	(20,010)
Cash dividends paid	(3,498)	(7,027)
Repayments of lease obligations	(1,302)	(774)
Other, net	329	113
Net cash provided by (used in) financing activities	(39,408)	2,586
Effect of exchange rate change on cash and cash equivalents	(11,453)	(332)
V Net increase (decrease) in cash and cash equivalents	36,238	30,517
VI Cash and cash equivalents at beginning of period	191,466	227,704
Increase (decrease) in cash and cash equivalents resulting from change of scope of consolidation	—	(137)
VIII Cash and cash equivalents at end of period	227,704	258,084

(5) Notes on Premise of Going Concern

Not Applicable

(6) Changes in the Basis for Preparation of Consolidated Financial Statements and Significant Accounting Policies

(Change in the Scope of Consolidation)

Since the fiscal year 2011, Robin Manufacturing U.S.A., Inc. was excluded from the scope of consolidation because of liquidation.

(Changes in the Scope of Application of the Equity Method)

Since the fiscal year 2012, the number of equity-method companies decreased because Subaru Customize Works Co., LTD. was merged into Kiryu Industrial Co., Ltd., wholly owned subsidiary of FHI, on April 1, 2011.

Since the fiscal year 2012, Subaru of Hong Kong Limited was included into equity-method companies due to its increased significance.

(Fiscal Year Change of Consolidated Subsidiaries)

Until the fiscal year ended March 31, 2011, since the difference between the fiscal year-end of the parent company and that of 9 foreign consolidated subsidiaries was within three months, the operating results of those subsidiaries were consolidated by using the financial statements as of each subsidiary's respective fiscal year-end, and the necessary adjustments are made in consolidation to reflect any significant transactions from January 1 to March 31.

The accounting date for the fiscal year-end of Subaru Canada Inc. and one consolidated subsidiary was changed to March 31, 2012 in order to make the disclosures of the consolidated financial statements more meaningful by unifying the fiscal year

Because of this change, the fiscal term of Subaru Canada Inc. and one consolidated subsidiary becomes 15 months period from January 1, 2011 to March 31, 2012.

(7) Additional information

(Application of Accounting Changes and Error Corrections)

Since the beginning of the fiscal year 2012, "Accounting Standard for Accounting Changes and Error Corrections" (ASBJ Statement No. 24, December 4, 2009), and "the Guidance on Accounting Standard for Accounting Changes and Error Corrections" (ASBJ Guidance No. 24, December 4, 2009) have been applied.

(Application of Consolidated taxation system)

Since the fiscal year 2012, Consolidated taxation system has been applied.

(8) Notes for Consolidated Financial Statements

(Consolidated Balance Sheet)

1 Accumulated depreciation on property, plant and equipment

	FY2011 (as of March 31, 2011)	FY2012 (as of March 31, 2012)
Accumulated depreciation on property, plant and equipment	765,211 million yen	769,274 million yen

(Consolidated Statements of income)

1 Reserch and development cost included in general and administrative expenses and cost of sales

	FY2011 (April 1, 2010 to March 31, 2011)	FY2012 (April 1, 2011 to March 31, 2012)
Reserch and development cost	42,907 million yen	48,115 million yen

2 Extraordinary income

FY2012 (April 1, 2011 to March 31, 2012)

1) Gain on sales of noncurrent assets

Gain on sales of noncurrent assets includes 26,137 million yen, the profit related to the sale of Shinjuku Subaru Building(building and land) co-owned by FHI and Subaru Kosan Co., Ltd., wholly owned subsidiary of FHI, to Odakyu Electric Railway Co., Ltd.

2) Extraordinary gain - Other

Extraordinary Gain - Other includes 1,611 million yen which means the exemption from debt relating the development resulting from the dissolution of contract about some specific project in the Aerospace Company.

3 Extraordinary loss

FY2011 (April 1, 2010 to March 31, 2011)

1) Impairment loss

The Company recorded an impairment loss with regard to the following asset groups.

Use	Location	Category
Idle assets	Tokyo Metropolitan Government, Aichi prefecture and 14 other locations	Buildings and structures, land, and other

The idle assets, etc. are grouped on a property-by-property basis.

The impairment loss by each category of property, plant and equipment was as follows:

Account	Amount
Buildings and structures	215 million yen
Land	1,209 million yen
Other	33 million yen
Total	1,457 million yen

2) Loss on disaster

The loss was caused by Great East Japan Earthquake. The main contents are as follows;

Contents	Amount
Fixed overhead by temporary suspension of production, etc	4,669 million yen
Cost to restore damaged facilities	966 million yen
Loss on the damage of inventory and fixed assets	883 million yen
Bad debts expenses for suppliers, etc	313 million yen
Other	521 million yen
Total	7,352 million yen

3) Loss on prior periods adjustment

The main contents are as follows. The adjustment of provision for product warranties in prior years was recognised with the review of product warranty cost.

Contents	Amount
The adjustment of provision for product warranties in prior years	4,763 million yen
The adjustment of cost of sales in prior years	1,347 million yen
Total	6,110 million yen

4) Loss on reconstruction of office building

In relation to the reconstruction of Ebisu Subaru Building, following extraordinary losses are recorded.

Contents	Amount
Estimation of dismantlement cost	334 million yen
Temporary depreciation cost	323 million yen
Total	657 million yen

5) Extraordinary loss - Other

The Company is going to terminate the production of minicar in FY2012. Extraordinary loss - Other includes 2,422 million yen, the cost of retirement and dismantlement, etc. of facilities related to the termination.

FY2012 (April 1, 2011 to March 31, 2012)

1) Loss on disaster

Loss on disaster was caused by Great East Japan Earthquake, and mainly consists of the fixed overhead corresponding to falling production, etc.

2) Provision for loss on transfer of business

The Company is going to assign the business of Eco Technologies division and records the estimated amount of loss related to this assignment.

3) Extraordinary loss - Other

Extraordinary loss - Other includes 3,028million yen which means the provision of allowance for doubtful accounts about the receivables from a business partner growing concern of collection of receivables, loss on valuation of work in process and so on.

(Segment Information)

1. Outline of business segment

The business segments the Company reports are the business units for which the Company is able to obtain respective financial information separately in order for the Board of Directors to conduct periodic investigation to determine distribution of management resources and evaluate their business result.

The Company places Automobile at the center of the whole businesses, and introduces an internal company system into Aerospace, Industrial Products and Eco technology divisions. This framework makes clearer the responsibility of each division and accelerates business execution. The Company manages the subsidiaries on the basis of this classification. Therefore the business segments consist of Automobile, Aerospace, Industrial products, Eco technology, and Other which does not belong to any division.

As for Eco technology division, the Company includes it into "Other" because it does not satisfy the quantitative standard for the business segments reported. As a result, business segments reported are Automobile, Aerospace, and Industrial products.

Automobile segment manufactures and sells vehicles and related products. Aerospace segment manufactures aircrafts, parts of space-related devices. Industrial products segment manufactures and sells Robin engines and related products.

2. Method of calculating sales and income(loss), identifiable assets, liabilities and other items by business segment reported

Accounting method for business segment reported is almost the same as the accounting method to prepare for consolidated financial statements.

Segment income(loss) by business segment reported are calculated based on operating income(loss).

Net sales - Inter-segment are calculated based on current market prices.

3. Information on sales and income(loss), identifiable assets, liabilities and other items by business segment reported

FY 2011 (April 1, 2010 to March 31, 2011)

(Unit: Millions of yen)

	Business segment reported				Other *1	Total	Adjustment *2	Consolidated Statement of income *3
	Automobiles	Aerospace	Industrial products	Sub- Total				
I . Net sales								
(1) Outside customers	1,452,207	82,817	30,061	1,565,085	15,478	1,580,563	—	1,580,563
(2) Inter-segment	2,520	—	39	2,559	13,207	15,766	(15,766)	—
Total sales	1,454,727	82,817	30,100	1,567,644	28,685	1,596,329	(15,766)	1,580,563
Segment income(loss)	80,387	2,256	(52)	82,591	1,463	84,054	81	84,135
Identifiable assets by business segment	944,046	162,704	41,515	1,148,265	71,562	1,219,827	(31,503)	1,188,324
II . Other items								
Depreciation	51,004	2,380	660	54,044	2,018	56,062	—	56,062
Investment to equity- method affiliates	4,849	230	890	5,969	394	6,363	—	6,363
Increase of property, plant and equipment and intangible assets	64,591	1,918	215	66,724	654	67,378	—	67,378

Note: *1. Other means the category which is not included into any business segment reported. It consists of garbage collection vehicles, specialized vehicles, real estate lease, etc.

*2. Adjustment of segment income(loss) refers to elimination of intersegment transaction.

*3. Operating income(loss) for segment is adjusted on operating income on the consolidated statements of income.

FY 2012 (April 1, 2011 to March 31, 2012)

(Unit: Millions of yen)

	Business segment reported				Other *1	Total	Adjustment *2	Consolidated Statement of income *3
	Automobiles	Aerospace	Industrial products	Sub- Total				
I . Net sales								
(1) Outside customers	1,389,070	80,251	33,617	1,502,938	14,167	1,517,105	—	1,517,105
(2) Inter-segment	2,947	—	111	3,058	13,208	16,266	(16,266)	—
Total sales	1,392,017	80,251	33,728	1,505,996	27,375	1,533,371	(16,266)	1,517,105
Segment income	39,389	2,882	503	42,774	1,029	43,803	156	43,959
Identifiable assets by business segment	1,097,729	153,960	53,863	1,305,552	75,916	1,381,468	(28,936)	1,352,532
II . Other items								
Depreciation	53,043	3,534	522	57,099	1,512	58,611	—	58,611
Investment to equity- method affiliates	5,285	270	886	6,441	266	6,707	—	6,707
Increase of property, plant and equipment and intangible assets	63,544	2,772	262	66,578	457	67,035	—	67,035

Note: *1. Other means the category which is not included into any business segment reported. It consists of garbage collection vehicles, specialized vehicles, real estate lease, etc.

*2. Adjustment of segment income refers to elimination of intersegment transaction.

*3. Operating income for segment is adjusted on operating income on the consolidated statements of income.

(Per Share information)

	FY2011 (April 1, 2010 to March 31, 2011)	FY2012 (April 1, 2011 to March 31, 2012)
Net assets per share (yen)	528.88	576.97
Net income per share, basic (yen)	64.56	49.27
Net income per share, diluted (yen)	—	—

Note: 1. Not given as the Company has no potential shares with dilution effect.

2. The following shows the basis of calculating net income per share.

	FY2011 (April 1, 2010 to March 31, 2011)	FY2012 (April 1, 2011 to March 31, 2012)
Net assets per share		
Net income (millions of yen)	50,326	38,453
Manetary value not related to common steckholders (millions of yen)	—	—
Net income related to common stock (millions of yen)	50,326	38,453
Number of weighted average common shares outstanding during the fiscal year (Thousands of shares)	779,504	780,400

3. The following shows the basis of calculating net assets per share.

	FY2011 (as of March 31, 2011)	FY2012 (as of March 31, 2012)
Total amount of net assets (Millions of yen)	413,963	451,607
The amount deducted from total amount of net assets (Millions of yen)	1,302	1,305
(Held by Minority shareholders)	(1,302)	(1,305)
Net assets related to common stock (millions of yen)	412,661	450,302
Number of common stock used in the calculation of net assets per share (Thousands of share)	780,261	780,459

(Subsequent event)

Not Applicable

4. Non-consolidated Financial Statements

(1) Non-consolidated Balance Sheet

(Unit: Millions of yen)

	FY2011 (as of March 31, 2011)	FY2012 (as of March 31, 2012)
ASSETS		
I Current assets		
Cash and deposits	130,593	139,934
Notes receivable-trade	988	1,345
Accounts receivable-trade	88,323	160,431
Merchandise and finished goods	13,747	31,658
Work in process	53,284	52,425
Raw materials and supplies	24,487	22,092
Advance payments-trade	1,224	1,090
Prepaid expenses	1,369	1,804
Deferred tax assets	—	2,490
Short-term loans receivable from subsidiaries and affiliates	121,341	94,903
Current portion of long-term loans receivable from subsidiaries and affiliates	2,000	4,200
Accounts receivable-other	15,390	28,517
Consumption taxes receivable	3,619	5,877
Other	5,664	8,569
Allowance for doubtful accounts	(10,279)	(8,361)
Total current assets	451,750	546,974
II Noncurrent assets		
1. Property, plant and equipment		
Buildings, net	51,054	49,462
Structures, net	5,654	5,146
Machinery and equipment, net	52,334	70,583
Aircraft, net	2	0
Vehicles, net	1,111	1,152
Tools, furniture and fixtures, net	3,617	4,566
Land	81,574	79,629
Lease assets, net	699	640
Construction in progress	17,732	7,715
Total property, plant and equipment	213,777	218,893
2. Intangible assets		
Patent right	33	17
Leasehold right	11	—
Right of trademark	2	1
Software	6,199	5,355
Other	651	1,577
Total intangible assets	6,896	6,950
3. Investments and other assets		
Investment securities	36,844	46,262
Stocks of subsidiaries and affiliates	143,340	143,222
Investments in capital	9	9
Investments in capital of subsidiaries and affiliates	2,022	2,022
Long-term loans receivable	5	3,505
Long-term loans receivable from employees	41	28
Long-term loans receivable from subsidiaries and affiliates	25,330	27,900
Claims provable in bankruptcy, claims provable in rehabilitation and other	2,764	2,751
Long-term prepaid expenses	1,035	698
Prepaid pension cost	5,856	12,035
Long-term accounts receivable-other	23,956	23,954
Other	1,556	1,545
Allowance for doubtful accounts	(4,535)	(4,156)
Total investments and other assets	238,223	259,775
Total noncurrent assets	458,896	485,618
Total assets	910,646	1,032,592

(Unit: Millions of yen)

	FY2011 (as of March 31, 2011)	FY2012 (as of March 31, 2012)
LIABILITIES		
I Current liabilities		
Notes payable-trade	2,113	2,375
Accounts payable-trade	160,856	233,478
Short-term loans payable	35,300	8,300
Current portion of long-term loans payable	16,590	19,500
Current portion of bonds	20,000	20,000
Lease obligations	427	454
Accounts payable-other	12,182	15,909
Accrued expenses	29,060	35,891
Income taxes payable	604	409
Advances received	6,432	8,869
Deposits received	832	1,411
Unearned revenue	208	201
Provision for bonuses	10,685	10,720
Provision for product warranties	11,232	10,816
Provision for loss on construction contracts	4,681	2,841
Provision for loss on transfer of business	—	3,854
Asset retirement obligations	2	13
Other	2,146	8,237
Total current liabilities	313,350	383,278
II Noncurrent liabilities		
Bonds payable	24,000	4,000
Long-term loans payable	150,801	206,301
Lease obligations	561	410
Deferred tax liabilities	7,888	14,642
Provision for retirement benefits	17,230	17,678
Long-term accounts payable-other	8,671	8,226
Asset retirement obligation	133	356
Other	1,222	1,250
Total noncurrent liabilities	210,506	252,863
Total liabilities	523,856	636,141
NET ASSETS		
I Shareholders' equity		
Capital stock	153,795	153,795
Capital surplus		
Legal capital surplus	160,071	160,071
Total capital surplus	160,071	160,071
Retained earnings		
Legal retained earnings	7,901	7,901
Other retained earnings		
Reserve for reduction entry of land	749	749
General reserve	85,335	35,335
Retained earnings brought forward	(30,554)	21,692
Total retained earnings	63,431	65,677
Treasury stock	(1,346)	(1,224)
Total shareholders' equity	375,951	378,319
II Valuation and translation adjustments		
Valuation difference on available-for-sale securities	10,839	18,132
Total valuation and translation adjustments	10,839	18,132
Total net assets	386,790	396,451
Total liabilities and net assets	910,646	1,032,592

(2) Non-consolidated Statements of Income (for twelve month period)

(Unit: Millions of yen)

	FY2011 (April 1, 2010 to March 31, 2011)	FY2012 (April 1, 2011 to March 31, 2012)
I Net sales	1,075,923	1,038,917
II Cost of sales	899,290	910,211
Gross profit	176,633	128,706
III Selling, general and administrative expenses	128,473	127,655
Operating income	48,160	1,051
IV Non-operating income		
Interest income	1,483	888
Interest on securities	42	99
Dividends income	1,882	7,760
Real estate rent	2,970	2,882
Foreign exchange gains	—	5,786
Other	2,141	1,792
Total non-operating income	8,518	19,207
V Non-operating expenses		
Interest expenses	2,580	2,697
Interest on bonds	758	487
Depreciation	1,140	1,133
Foreign exchange losses	1,251	—
Loss on valuation of derivatives	—	5,116
Other	2,217	2,752
Total non-operating expenses	7,946	12,185
Ordinary income	48,732	8,073
VI Extraordinary income		
Gain on sales of noncurrent assets	647	6,083
Gain on sales of investment securities	—	28
Reversal of allowance for doubtful accounts	2,681	1,819
Other	455	2,962
Total extraordinary income	3,783	10,892
VII Extraordinary loss		
Loss on sales and retirement of noncurrent assets	1,040	1,261
Impairment loss	1,191	23
Loss on disaster	5,751	6,145
Loss on sales of investment securities	—	8
Loss on valuation of investment securities	623	403
Loss on prior periods adjustment	6,110	—
Provision for loss on transfer of business	—	3,854
Other	4,011	3,270
Total extraordinary losses	18,726	14,964
Income before income taxes	33,789	4,001
Income taxes-current	(88)	(6,984)
Income taxes-deferred	—	1,708
Total income taxes	(88)	(5,276)
Net income	33,877	9,277

(3) Non-consolidated Statements of Changes in Net Assets

(Unit: Millions of yen)

	FY2011 (April 1, 2010 to March 31, 2011)	FY2012 (April 1, 2011 to March 31, 2012)
Shareholders' equity		
Capital stock		
Balance at the beginning of current period	153,795	153,795
Balance at the end of current period	153,795	153,795
Capital surplus		
Legal capital surplus		
Balance at the beginning of current period	160,071	160,071
Balance at the end of current period	160,071	160,071
Total capital surplus		
Balance at the beginning of current period	160,071	160,071
Balance at the end of current period	160,071	160,071
Retained earnings		
Legal retained earnings		
Balance at the beginning of current period	7,901	7,901
Balance at the end of current period	7,901	7,901
Other retained earnings		
Reserve for reduction entry of land		
Balance at the beginning of current period	749	749
Balance at the end of current period	749	749
General reserve		
Balance at the beginning of current period	85,335	85,335
Changes of items during the period		
Net changes of items other than shareholders' equity	—	(50,000)
Total changes of items during the period	—	(50,000)
Balance at the end of current period	85,335	35,335
Retained earnings brought forward		
Balance at the beginning of current period	(60,812)	(30,554)
Changes of items during the period		
Dividends from surplus	(3,510)	(7,027)
Net income	33,877	9,277
Disposal of treasury stock	(109)	(4)
Net changes of items other than shareholders' equity	—	50,000
Total changes of items during the period	30,258	52,246
Balance at the end of current period	(30,554)	21,692
Total retained earnings		
Balance at the beginning of current period	33,173	63,431
Changes of items during the period		
Dividends from surplus	(3,510)	(7,027)
Net income	33,877	9,277
Disposal of treasury stock	(109)	(4)
Total changes of items during the period	30,258	2,246
Balance at the end of current period	63,431	65,677

(Unit: Millions of yen)

	FY2011 (April 1, 2010 to March 31, 2011)	FY2012 (April 1, 2011 to March 31, 2012)
Treasury stock		
Balance at the beginning of current period	(2,138)	(1,346)
Changes of items during the period		
Purchase of treasury stock	(30)	(7)
Disposal of treasury stock	822	129
Total changes of items during the period	792	122
Balance at the end of current period	(1,346)	(1,224)
Total shareholders' equity		
Balance at the beginning of current period	344,901	375,951
Changes of items during the period		
Dividends from surplus	(3,510)	(7,027)
Net income	33,877	9,277
Purchase of treasury stock	(30)	(7)
Disposal of treasury stock	713	125
Total changes of items during the period	31,050	2,368
Balance at the end of current period	375,951	378,319
Valuation and translation adjustments		
Valuation difference on available-for-sale securities		
Balance at the beginning of current period	9,618	10,839
Changes of items during the period		
Net changes of items other than shareholders' equity	1,221	7,293
Total changes of items during the period	1,221	7,293
Balance at the end of current period	10,839	18,132
Total valuation and translation adjustments		
Balance at the beginning of current period	9,618	10,839
Changes of items during the period		
Net changes of items other than shareholders' equity	1,221	7,293
Total changes of items during the period	1,221	7,293
Balance at the end of current period	10,839	18,132
Total net assets		
Balance at the beginning of current period	354,519	386,790
Changes of items during the period		
Dividends from surplus	(3,510)	(7,027)
Net income	33,877	9,277
Purchase of treasury stock	(30)	(7)
Disposal of treasury stock	713	125
Net changes of items other than shareholders' equity	1,221	7,293
Total changes of items during the period	32,271	9,661
Balance at the end of current period	386,790	396,451

<Reference for FY2012 Consolidated Financial Results>

(in 100 millions of yen) (in thousands of units)	ACTUAL RESULTS		ACTUAL RESULTS		FORECAST		
	FY2011		FY2012		FY2013		
	Apr. 2010 to Mar. 2011		Apr. 2011 to Mar. 2012		Apr. 2012 to Mar. 2013		
			Change	% Change		Change	% Change
Net Sales	15,806	15,171	(635)	(4.0)	18,600	3,429	22.6
Domestic	4,673	4,985	311	6.7	6,278	1,293	25.9
Overseas	11,132	10,186	(946)	(8.5)	12,322	2,136	21.0
Operating Income	841	440	(402)	(47.8)	670	230	52.4
Margin Percentage	5.3	2.9			3.6		
Ordinary Income	822	373	(449)	(54.7)	630	257	69.0
Margin Percentage	5.2	2.5			3.4		
Net Income	503	385	(119)	(23.6)	480	95	24.8
Margin Percentage	3.2	2.5			2.6		
Change of operating income by factors							
			Decrease of SG&A expenses and others	80	Improvement of sales volume & mixture and others	514	
			Improvement of sales volume & mixture and others	12	Reduction in cost	211	
			Loss on currency exchange	(420)	Gain on currency exchange	31	
			Increase of R&D expenses	(52)	Increase of SG&A expenses and others	(477)	
			Reduction in cost	(22)	Increase of R&D expenses	(49)	
Exchange rates	YEN/US\$ YEN/EURO	YEN86/US\$ YEN114/EURO	YEN79/US\$ YEN108/EURO		YEN80/US\$ YEN105/EURO		
Capital expenditures	431	543	720				
Depreciation and amortization	498	537	600				
R&D expenses	429	481	530				
Interest bearing debts	3,306	3,410	3,300				
Performance of operation			Net Sales decrease for the 1st time in 2yrs.		Net Sales increase for the 1st time in 2yrs.		
			Net Income decrease for the 1st time in 3yrs.		Net Income increase for the 1st time in 2yrs.		
Domestic unit sales	158	172	14	9.0	145	(27)	(15.6)
Passenger Cars	68	80	12	17.6	95	15	18.4
Minicars	90	92	2	2.5	51	(42)	(45.2)
Overseas unit sales	499	468	(31)	(6.3)	575	108	23.1
North America	307	309	2	0.5	356	47	15.3
Europe	60	55	(5)	(7.8)	82	28	50.1
China	62	48	(14)	(22.6)	62	14	28.4
Others	70	56	(14)	(20.3)	75	19	35.0
Total unit sales	657	640	(17)	(2.6)	721	81	12.7
Production Units Total	624	639	15	2.4	768	129	20.2
Domestic	459	468	9	2.0	598	130	27.9
U.S.	165	171	6	3.6	169	(1)	(0.9)
Net sales by business segment	Automobile	14,522	13,891	(631)	(4.3)		
	Aerospace	828	803	(26)	(3.1)		
	Industrial Products	301	336	36	11.8		
	Other	155	142	(13)	(8.5)		
Operating income by business segment	Automobile	804	394	(410)	(51.0)		
	Aerospace	23	29	6	27.7		
	Industrial Products	(1)	5	6	-		
	Other	15	10	(4)	(29.7)		
	Elimination and Corporate	1	2	1	92.6		

* Figures of Total Sales are the sum of retail sales units of the Japanese subsidiary dealers, wholesale units of the overseas subsidiary distributors, and wholesale units of FHI to other distributors/dealers.

* Exchange rate is the non-consolidated sales rate of FHI.



FHI Announces Year-End Financial Results for FY 2012

Tokyo, May 8, 2012 - Fuji Heavy Industries Ltd. (FHI), the maker of Subaru automobiles, today announced its financial results for the fiscal year ended March 31, 2012.

<FY 2012 Consolidated Results: Net Sales>

Due to a huge sales decrease in the first half of the fiscal year resulting from the major earthquake in northeastern Japan, Subaru vehicle sales in overseas market were 468 thousand units, or down 6.3% compared to the previous fiscal year, whereas sales in Japan were 172 thousand units, or up 9.0%. As a result, global vehicle sales for Subaru totaled 640 thousand units, or down 2.65% from a year ago, and overall net sales were down 4.0% compared to the same period in fiscal 2011 to 1,517.1 billion yen due to the influence of a historic strong yen on currency exchanges.

<FY 2012 Consolidated Results: Profit and Loss>

Operating income decreased 47.8% to 44.0 billion yen over the previous year, mainly due to decreased sales in some markets other than Japan and North America affected by the major earthquake as well as the loss in currency exchange, although the company made an effort to reduce SG&A expenses and other costs. Ordinary income decreased 54.7% to 37.3 billion yen from the same period of the previous fiscal year. Net profit, despite 26.1 billion yen in extraordinary income from the sale of the FHI head-office building, decreased 23.6% to 38.5 billion yen over the previous fiscal year mainly due to an extraordinary loss of 73.0 billion yen for the influence of the major earthquake in northeastern Japan.

<Forecast for FY 2013>

Although FHI foresees the severe business environment in FY2013, Subaru vehicle sales are seen to post an all-time high*1 with 721 thousand units due to healthy sales in the new Impreza as well as sales growth in passenger vehicles in Japan and overseas markets with new product launches. As a result, plans for the full fiscal year call for consolidated net sales to reach 1,860.0 billion, with cost-reduction effects and increased sales volume aiding operating income of 67.0 billion yen, ordinary income of 63.0 billion yen, and net income for the period of 48.0 billion yen, making large gains in sales and income compared to the previous fiscal year. The projections of full-year consolidated results are based on assumed foreign exchange rates of 80 yen per US dollar and 105 yen per EURO.

*1: All-time high since the fiscal year ended March 1999, when the consolidated financial results were first released.