660

840

2,200

Net sales and all profits to increase

Full-year record unit sales, net sales

(15)

0

(15)

99

76

8

15

1

84

101

55

46

(8.3)

(0.3)

(26.5)

15.4

15.9

16.1

33.9

0.7

10.2

12.4

8.4

28.1

for 3rd straight yr.

167

126

41

743

554

55

60

74

909

914

705

209

and all profits

660

740

195

144

51

721

531

60

57

74

916

910

702

209

2,400

549

601

182

126

55

643

478

47

45

74

825

813

650

164

22.466

1,244

298

73

3,090

141

6

21

6

2,697



Depreciation and amortization

R&D expenses

Interest bearing debts

Unit sales (Japan)

Unit sales (Overseas)

Production units total

Unit sales total

Operating income by

business segment

Net sales by business segment

Performance description

< Reference for the 1st Half of FYE2015 Consolidated Financial Results >

(Yen in 100 Millions, Units in Thousands) **PREVIOUS RESULTS RESULTS** RESULTS **FORECASTS FORECASTS** FYE2014 1H FYE2015 1st Half FYE2014 FYE2015 Full Year FYE2015 '13.4-'14.3 '14.4-'15.3 2013. 4-9 2014.4.1-9.30 2014.4.1-2015.3.31 Change Change % 11.256 13,102 1,846 24.081 27.800 3,719 27,200 **Net sales** 164 15.4 3,306 6,721 6,582 Japan 2,928 (378)(11.4)(138)(2.1)7,032 Overseas 7,951 10,174 2,224 28.0 17,361 21,218 3,857 22.2 20,168 Operating income 1,507 1,857 350 23.2 3,265 3,820 555 17.0 3,400 Profit margin (%) 13.7 12.5 13.4 14 2 13.6 Ordinary income 1,462 1,760 3,144 3,700 3,300 297 20.3 556 17.7 Profit margin (%) 13.0 13 4 13 1 13.3 12.1 Net income 998 1,130 132 13.2 2.066 2,410 344 16.6 2,150 Profit margin (%) 8 9 8 7 86 8 6 7.9 Improvements on Improvements on 452 855 **Change Factors** model mix, etc model mix, etc Gain on currency Gain on currency in Operating income 215 412 exchange exchange Cost reduction Cost reduction 50 109 effort, etc effort, etc Increase in SG&A Increase in SG&A (302)(582)exp, etc exp, etc Increase in R&D Increase in R&D (65) (239) exp exp **Exchange rates** JPY/US\$ 98/US\$ 102/US\$ 100/US\$ 104/US\$ 100/US\$ JPY/EUR 129/EUR 139/EUR 133/EUR 137/EUR 135/EUR Capital expenditures 597 685 1,200 1,200 273

277

363

2,322

Net sales and all profits increased for

1st-half record unit sales, net sales

(16)

(5)

(11)

55

44

2

10

(1)

39

46

34

12

1.753

103

(9)

(1)

362

(10)

(0)

(3)

0

(18.1)

(8.6)

(41.1)

17.9

19.5

94

51.5

(4.0)

9.9

11.7

10.9

14.6

16.7

19.3

(6.0)

(3.2)

25.5

(14.3)

(22.3)

(22.3)

3.3

260

299

87

62

26

305

228

22

19

37

393

390

310

80

535

157

37

69

2

11

2

1,423

10.527

3rd straight yr.

and all profits

72

56

15

360

272

24

29

35

432

436

344

638

148

36

59

1

9

3

1,785

12.280

92

2,918

Corporate Exchange Rates are the rates used for FHI's non-consolidated sales recording.

Passenger Cars

Minicars

North America

Europe China

Other

Japan U.S

Automobile

Aerospace

Industrial Products

Other

Automobile

Aerospace

Industrial Products

Other

Elimination &

^{*} Unit Sales include retail sales of Japanese consolidated dealers, wholesale sales of overseas consolidated distributors, and deliveries from FHI to non-consolidated distributors/dealers

^{*} Production in Japan includes production of the 86/FR-S models for Toyota.

< Forward-looking statements in this document are based on the information available at the time of the announcement and are subject to various risks and uncertainties that could cause actual results to vary materially. >