

## < Reference for the First Half of FY2008(Apr. 2007 to Sep. 2007) Consolidated Financial Results>

( Oct 31, 2007 ) Fuji Heavy Industries Ltd.

(in 100 millions of yen)	RESULTS	DECHITC		RESULTS	EODECAST		FORECAST	
` ,		RESULTS			FORECAST			
(in thousands of units)	1st HALF of FY2007			FY2007 FY2008  Apr. 2006 to Mar. 2007 Apr. 2007 to Mar. 2008			FY2008	
	Apr. 2006 to Sep. 2006					18	(May 2007) Apr. 2007 to Mar. 2008	ı
Net Sales	6,987	7,088		14,948	<u>'</u>	4.4 %	<u>'</u>	5,500
Domestic	2,864	•	(14.2) %	5,762	•	(8.0) %		5,600
Overseas	4,123	4,631	12.3 %	9,186	•	12.1 %		9,900
Margin Percentage	2.6%	2.7%	12.0 70	3.2%	2.6%		2.3%	.,
Operating Income	181	189	4.3 %	479		(16.5) %		350
Margin Percentage	2.0%	2.0%		2.8%	2.2%		1.9%	
Ordinary Income	139	142	2.0 %	422	350	(17.1) %		300
Margin Percentage	1.7%	1.1%		2.1%	1.1%	, ,	1.0%	
Net Income	116	78	(32.5) %	319	170	(46.7) %		160
Factors of Change	/	Gain factors	, ,	/	Gain factors	. ,	Gain factors	
in Operating Income	/	Decrease of expenses 111 and others		/	Reduction in cost	63	Reduction in cost	53
	/			/	Foreign exchange 36		Increases in sales mix 5	
	/	Foreign exchange	65	/				
	/	Reduction in cost	38	/				
	/							
		Loss factors		Loss factors			Loss factors	
			Decrease in sales mix 191		Decrease in sales mix	( 116	Increase of expenses	
	/	Increases in R&D expenses 15			Increases in R&D expenses 53 Increases of expenses and others 9		and others	108
	/						Foreign exchange	56
	/						Increase in R&D expens	ises 23
Foreign Exchange Rate								
YEN/US\$	115	120		117	7 118			115
Capital Investment	209	279		596	600			600
Depreciation and Amortization	289	307		589	640			640
R&D Expenses	251	266		507	560			530
Interest bearing debt	3,671	3,168		3,439	3,290		;	3,290
Performance of Operation		Net Sales to increase Net Income to decrease Best Net Sales			Net Sales to decrease Net Income to decrease Best Net Sales			/
Domestic Sales	112		(11.3) %	227	204	(10.3) %		218
Small Cars	40	35	(11.4) %	81	78	(3.4) %		89
Minicars	72		(11.3) %	146		(14.1) %		129
Overseas Sales	157		9.8 %	351		10.8 %		366
North America	89		0.7 %	207		4.2 %		215
Europe	32	38	18.7 %	71		18.6 %		80
Other	35		24.8 %	73	89	21.9 %		71
Units Total	269	271	1.0 %	578	593	2.5 %	ĺ	584

<sup>\*</sup> Figures of Total Sales are the sum of retail sales units of the Japanese subsidiary dealers, wholesale units of the overseas subsidiary distributors, and wholesale units of FHI to other distributors/dealers.

<sup>\*</sup> Exchange rate is the non-consolidated base of Fuji Heavy Industries Ltd..