

## <Reference for the First Half of FY2009(Apr. 2008 to Sep. 2008) Consolidated Financial Results>

( Oct 31, 2008 )
Fuji Heavy Industries Ltd.

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(in 100 millions of yen)		ACTUAL RESULTS		ACTUAL RESULTS	FORECAST		FORECAST	
(in thousands of units)	1st HALF of FY2008	1st HALF of FY2009		FY2008	FY2009		FY2009	
							(August 2008)	
	Apr. 2007 to Sep. 2007	Apr. 2008 to Sep. 2008		Apr. 2007 to Mar. 2008	Apr. 2008 to Mar. 2009		Apr. 2008 to Mar. 2009	
Net Sales	7,088	7,442	5.0 %	15,723	16,000	1.8 %		16,000
Domestic	2,457	2,602	5.9 %	5,440	5,600	2.9 %		5,600
Overseas	4,631	4,840	4.5 %	10,284	10,400	1.1 %		10,400
Margin Percentage	2.7%	2.5%		2.9%	1.4%		1.4%	
Operating Income	189	183	(3.0) %	457	230	(49.6) %		230
Margin Percentage	2.0%	2.4%		2.9%	1.3%		1.3%	
Ordinary Income	142	182	28.4 %	454	200	(56.0) %		200
Margin Percentage	1.1%	0.6%		1.2%	0.6%		0.6%	
Net Income	78	44	(43.9) %	185	100	(45.9) %		100
Analysis of	/	Gain factors		/	Gain factors		Gain factors	
increase/decrease		Improvement of sales	volume &		Improvement of sales volume &		Improvement of sales volume &	
in operating income		mixture and others	375		mixture and others	382	mixture and others	474
		Decrease of R&D exp	enses 38		Decrease of R&D expenses 20			
		Loss factors Foreign exchange 200 Increase of SG&A expenses and others 194 Reduction in cost & Net of raw material price raise 25			Loss factors Foreign exchange 400 Increase of SG&A expenses and others 172 Reduction in cost & Net of raw material price raise 57		Increase of SG&A expenses and others Reduction in cost &	410 158 93 40
Foreign Exchange Rate								
YEN/US\$	120		105	116		103		102
Capital Expenditures	279		317	563		620		700
Depreciation and Amortization	307		312	655		640		660
R&D Expenses	266		228	520		500		560
Interest bearing debt	3,168		2,769	3,045		2,800		3,045
Performance of Operation		Net Sales to increase			Net Sales to increase			
		Net Income to decreas			Net Income to decreas			
		Recorded high net sale	25		Recorded high net sale	is		
			(5.4) 0/		001	(0 7) 0/		010
Domestic Sales	99	94	(5.1) %	209	201	(3.7) %		213
Passenger Cars	35	36	3.5 %	78	83	6.9 %		98
Minicars	64	58	(9.8) %	131	118	(10.0) %		115
Overseas Sales	172	188	9.3 %	388	415	6.9 %		423
North America	90		0.8 %	210	212	0.8 %		223
Europe	38	50	29.8 %	86	97	13.0 %		102
Others	44	48	8.9 %	92	105	15.0 %		99
Total sales units	271	282	4.0 %	597	616	3.2 %		636

 $^{\star}$  Figures of Total Sales are the sum of retail sales units of the Japanese subsidiary dealers,

wholesale units of the overseas subsidiary distributors, and wholesale units of FHI to other distributors/dealers.

\* Exchange rate is the non-consolidated base of Fuji Heavy Industries Ltd..