



April 25, 2011

## FHI Announces Results for March 2011 and FY 2011 (Flash report)

### ●Production

		March 2011		Jan-Mar 2011		FY 2011 (Apr.2010-Mar.2011)	
		units	11 vs 10	units	11 vs 10	units	11 vs 10
Domestic production*1	Passenger cars	13,760	36.7%	79,985	79.3%	381,783	107.0%
	Mini cars	2,770	28.6%	13,484	52.3%	77,005	80.2%
	Total	16,530	35.1%	93,469	73.8%	458,788	101.3%
Overseas production*2	Passenger cars	14,829	106.9%	44,147	118.1%	164,773	157.9%
<b>Total</b>		<b>31,359</b>	<b>51.4%</b>	<b>137,616</b>	<b>83.9%</b>	<b>623,561</b>	<b>111.9%</b>

\*1.JAMA(Japan Automobile Manufacturers Association Inc.) report basi (CBU)

\*2.Local line-off basis

<March 2011>

- Due to the production suspension affected by the major earthquake in northeastern Japan, the domestic production for March decreased sixth consecutive month year-on-year. In spite of the overseas production set an all-time March record, the global production decreased for the first time in seventeen months year-on-year.

<FY 2011>

- The domestic production of passenger cars for the period April 2010 through March 2011 set an all-time record due to the increased production of Legacy, Forester and Impreza for overseas markets. Reflecting the strong sales of Legacy in North America, the overseas production set an all-time record, and the global production for the period April 2010 through March 2011 increased year-on-year for the first time in two years.

### ●Sales in Japan

	March 2011		Jan-Mar 2011		FY 2011 (Apr.2010-Mar.2011)		
	units	11 vs 10	units	11 vs 10	units	11 vs 10	
Passenger cars*1	7,572	53.2%	19,869	75.3%	72,634	90.2%	
Mini cars*2	8,879	67.2%	23,010	82.7%	92,737	95.3%	
<b>Total</b>		<b>16,451</b>	<b>60.0%</b>	<b>42,879</b>	<b>79.1%</b>	<b>165,371</b>	<b>93.0%</b>

\*1.Excludes commercial vehicles \*2.Includes mini trucks

<March 2011>

- Total domestic sales for March decreased for the sixth consecutive month year-on-year, due to the production suspension affected by the major earthquake in northeastern Japan.

<FY 2011>

- In spite of the increased sales of Impreza and Forester in the first half of FY 2010, the total sales in Japan decreased for the sixth consecutive year year-on-year, due to the end of government "eco-car" support under subsidy system.

### ●Export

	March 2011		Jan-Mar 2011		FY 2011 (Apr.2010-Mar.2011)		
	units	11 vs 10	units	11 vs 10	units	11 vs 10	
<b>Total</b>		<b>18,837</b>	<b>72.5%</b>	<b>79,223</b>	<b>102.0%</b>	<b>329,912</b>	<b>118.1%</b>

\*1.JAMA report basis

<March 2011>

- In spite of the increased export to Russia, total exports from Japan in March decreased for the first time in four months year-on-year, due to the production suspension affected by the major earthquake in northeastern Japan.

<FY 2011>

- Total exports for the period April 2010 through March 2011 increased year-on-year for the first time in two years and set an all-time record, due to the increased exports of Forester and Legacy.