



December 22, 2011

## FHI Announces Results for November 2011 (Flash Report)

### ● Production

		November 2011		Year to Date Jan.-Nov. 2011	
		units	11 vs 10	units	11 vs 10
Domestic production*1	Passenger cars	43,642	131.0%	319,038	86.6%
	Mini cars	7,943	101.2%	49,066	60.1%
	Total	51,585	125.3%	368,104	81.8%
Overseas production*2	Passenger cars	16,568	109.7%	147,092	100.9%
<b>Total</b>		<b>68,153</b>	<b>121.1%</b>	<b>515,196</b>	<b>86.5%</b>

\*1.JAMA(Japan Automobile Manufacturers Association Inc.) report basis (CBU)

\*2.Local line-off basis

- Due to the increased production following the lack of inventory caused by the major earthquake in northeastern Japan, the domestic production of mini cars increased for the first in nineteenth months year-on-year and the production of passenger cars increased second consecutive month year-on-year and set an all-time November record. The overseas production increased and set an all-time November record. The global production for November increased second consecutive month year-on-year.

### ● Sales in Japan

	November 2011		Year to Date Jan.-Nov. 2011	
	units	11 vs 10	units	11 vs 10
Passenger cars*1	4,841	110.1%	66,956	90.5%
Mini cars*2	9,322	148.0%	76,290	82.9%
<b>Total</b>	<b>14,163</b>	<b>132.4%</b>	<b>143,246</b>	<b>86.3%</b>

\*1.Excludes commercial vehicles

\*2.Includes mini trucks

- The sales of passenger cars and mini cars for November increased second consecutive month year-on-year, due to the decreased sales in last year caused by the end of government "eco-car" support subsidy system. Total domestic sales for November also increased second consecutive month year-on-year.

### ● Export

	November 2011		Year to Date Jan.-Nov. 2011	
	units	11 vs 10	units	11 vs 10
<b>Total</b>	<b>35,754</b>	<b>124.0%</b>	<b>260,754</b>	<b>87.5%</b>

\*1.JAMA report basis

- Total exports from Japan in November increased second consecutive month year-on-year, due to the increased exports to U.S., Canada, Germany and China.