



January 27, 2012

FHI Announces Results for December 2011 and CY 2011 (Flash Report)

● Production

		December 2011		CY 2011 (Jan. - Dec. 2011)	
		units	11 vs 10	units	11 vs 10
Domestic production*1	Passenger cars	40,719	119.4%	359,757	89.3%
	Mini cars	9,722	126.7%	58,788	65.8%
	Total	50,441	120.7%	418,545	85.1%
Overseas production*2	Passenger cars	14,624	119.1%	161,716	102.3%
Total		65,065	120.4%	580,261	89.3%

*1.JAMA(Japan Automobile Manufacturers Association Inc.) report basis (CBU)

*2.Local line-off basis

< December, 2011 >

- Due to the increased production following the lack of inventory caused by the major earthquake in northeastern Japan, the domestic production of mini cars increased second consecutive month year-on-year and the production of passenger cars increased third consecutive month year-on-year and set an all-time December record. The overseas production increased and set an all-time December record. The global production for December increased third consecutive month year-on-year.

< CY 2011 >

- Despite the overseas production set an all-time record for the same period January through December, the Global production decreased for the first time in two years year-on-year, due to the limited domestic production following the major earthquake in northeastern Japan.

● Sales in Japan

	December 2011		CY 2011 (Jan. - Dec. 2011)	
	units	11 vs 10	units	11 vs 10
Passenger cars*1	6,846	132.1%	73,802	93.3%
Mini cars*2	8,606	155.4%	84,896	87.0%
Total	15,452	144.1%	158,698	89.8%

*1.Excludes commercial vehicles

*2.Includes mini trucks

< December, 2011 >

- The sales of both passenger cars and mini cars for December increased third consecutive month year-on-year, due to the decreased sales in last year caused by the end of government "eco-car" support subsidy system.

< CY 2011 >

- In spite of the increased sales of Forester in CY 2011, the total sales and the passengers cars sales in Japan decreased for the first time in two years year-on-year, due to the inventory shortage caused by the decreased production following the major earthquake in northeastern Japan.

● Export

	December 2011		CY 2011 (Jan. - Dec. 2011)	
	units	11 vs 10	units	11 vs 10
Total	37,905	124.8%	298,659	90.9%

*1.JAMA report basis

< December, 2011 >

- Total exports from Japan in December increased third consecutive month year-on-year and set an all-time December record, due to the increased exports to U.S., Germany, Russia and China.

< CY 2011 >

- Total exports for the period January through December 2011 decreased year-on-year for the first time in two years, due to the influence of the major earthquake in northeastern Japan.