



<Reference for the First Half of FY2007(Apr. 2006 to Sep. 2006) Non-Consolidated Financial Results>

(Oct. 31, 2006)

Fuji Heavy Industries Ltd.

| (in 100 millions of yen) (in thousands of units) | RESULTS | RESULTS | | RESULTS | FORECAST | | FORECAST |
|---|--|---|----------|----------------------------------|---|----------|--|
| | 1st HALF of FY2006 Apr. 2005 to Sep. 2005 | 1st HALF of FY2007 Apr. 2006 to Sep. 2006 | | FY2006 Apr. 2005 to Mar. 2006 | FY2007 Apr. 2006 to Mar. 2007 | | FY2007 (May 2006) Apr. 2006 to Mar. 2007 |
| Net Sales | 4,759 | 4,825 | 1.4 % | 9,761 | 9,500 | (2.7) % | 9,900 |
| Domestic | 2,155 | 2,067 | (4.1) % | 4,376 | 4,100 | (6.3) % | 4,500 |
| Overseas | 2,604 | 2,758 | 5.9 % | 5,386 | 5,400 | 0.3 % | 5,400 |
| Margin Percentage | 5.6% | 3.9% | | 5.3% | 4.1% | | 3.1% |
| Operating Income | 268 | 187 | (30.3) % | 521 | 390 | (25.2) % | 310 |
| Margin Percentage | 4.7% | 2.8% | | 4.2% | 3.3% | | 3.1% |
| Ordinary Income | 222 | 137 | (38.3) % | 414 | 310 | (25.1) % | 310 |
| Margin Percentage | 2.8% | 1.3% | | 1.1% | 1.5% | | 1.4% |
| Net Income | 132 | 62 | 53.2 % | 103 | 140 | 36.3 % | 140 |
| Factors of Change in Operating Income | | Gain factors | | | Gain factors | | Gain factors |
| | | Foreign exchange | 88 | | Decrease of expenses and others | 99 | Reduction in cost 16 |
| | | Decrease of expenses and others | 61 | | Foreign exchange | 89 | |
| | | Reduction in cost | 16 | | Reduction in cost | 43 | |
| | | Loss factors | | | Loss factors | | Loss factors |
| | | Decrease in sales mix | 212 | | Decrease in sales mix | 324 | Decrease in sales mix 82 |
| | | Increases in cost | 34 | | Increase in cost | 38 | Increase in R&D expenses 68 |
| | | | | | | | Foreign exchange 55 |
| | | | | | | | Decrease of expenses and others 22 |
| Foreign Exchange Rate YEN/US\$ | 109 | | 115 | 112 | | 115 | 110 |
| Capital Investment | 85 | | 123 | 239 | | 380 | 380 |
| Depreciation and Amortization | 122 | | 122 | 249 | | 255 | 270 |
| R&D Expenses | 215 | | 249 | 467 | | 505 | 535 |
| Interest bearing debt | 1,248 | | 1,413 | 1,369 | | 1,400 | 1,400 |
| Performance of operation | | Net Sales to increase Operation Income to decrease | | | Net Sales to decrease Operation Income to decrease | | |
| Domestic Production Volume | 230 | 250 | 8.8 % | 467 | 479 | 2.7 % | 484 |
| Domestic Sales | 123 | 120 | (2.7) % | 245 | 242 | (1.1) % | 264 |
| Small Cars | 54 | 42 | (22.2) % | 106 | 83 | (22.3) % | 96 |
| Minicars | 69 | 78 | 12.4 % | 138 | 159 | 15.2 % | 168 |
| Export | 106 | 121 | 14.8 % | 225 | 232 | 3.3 % | 219 |
| North America | 47 | 54 | 14.7 % | 100 | 100 | 0.0 % | 102 |
| Europe | 27 | 32 | 19.4 % | 58 | 64 | 9.4 % | 57 |
| Other | 31 | 35 | 11.1 % | 66 | 68 | 2.8 % | 61 |
| Knock Down Parts | 63 | 51 | (18.5) % | 120 | 101 | (15.6) % | 115 |