

October 30, 2019

# Subaru Corporation Announces Production, Japan Sales and Export Results for September 2019 and First Half of FYE2020 (Flash Report)

### < September 2019 >

	September 2019			Jan-Sep 2019	
	Units		2019 vs 2018	Units	'19 vs '18
Domestic production *1	58,880	-0.3%	2nd consecutive month of decrease	451,732	-7.4%
Overseas production *2	26,252	-18.7%	2nd consecutive month of decrease	273,120	+4.7%
Global production total	85,132	-6.8%	2nd consecutive month of decrease	724,852	-3.2%
Passenger vehicles	11,435	-7.3%	2nd consecutive month of decrease	86,192	-5.7%
Mini vehicles	3,841	+33.3%	3rd consecutive month of increase	21,423	-6.3%
Japan sales total	15,276	+0.4%	First increase in 2 months	107,615	-5.8%
Export total *3	45,994	+2.4%	First increase in 4 months	361,206	-7.7%

# < Production >

- Domestic production decreased slightly, as a decrease in production of the Legacy, Impreza, and Subaru XV offset an increase in production of the Forester and Levorg.
- Overseas production decreased, as production volume of the all-new Legacy and Outback models was controlled in order to ensure quality of new vehicles before ramp-up. (Production of the two models started at the end of July 2019.)

# < Sales in Japan>

- Passenger vehicle sales decreased as the sales momentum of the Forester boosted by the launch of its fully-redesigned version in July 2018 declined, which offset increased sales of the Levorg and WRX.
- Mini vehicle sales decreased as sales of the Chiffon and other models declined.

#### < Exports >

- Exports from Japan increased as shipments of the Forester to the North American market increased.

# < April-September 2019 >

	April – September 2019				
	Units		2019 vs 2018		
Domestic production *1	325,789	+2.2%	First increase in 3 years		
Overseas production *2	172,157	-0.2%	2nd consecutive year of decrease		
Global production total	497,946	+1.3%	First increase in 2 years		
Passenger vehicles	55,099	+1.1%	First increase in 2 years		
Mini vehicles	14,034	+8.6%	First increase in 2 years		
Japan sales total	69,133	+2.5%	First increase in 2 years		
Export total *3	265,864	+4.5%	First increase in 3 years		

#### < Production >

- Domestic production increased due mainly to increased production of the Forester.
- Overseas production decreased slightly, as production of the Legacy and Outback models decreased at the time of their model changes, which offset an increase in production of the Ascent.

#### < Sales in Janana

- Passenger vehicle sales increased led by the Forester and Subaru XV.
- Mini vehicle sales increased led by the Chiffon.

#### < Exports >

- Exports from Japan increased as shipments of the Forester increased.